## K. J. SOMAIYA INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH

**Program: PGDM /MMS (M/F/O) 2018-20** 

**Subject: Leadership** (End Semester examination)

Maximum Marks: 25

Date:

17.09.2019

**Duration: 2 hours** 

Question 1 is compulsory and carries 10 marks. Answer any three questions from questions 2-7, each question being of the value of 5 marks.

- While taking note of your Self-Assessment on EQ, Career Anchor and DISC identify two areas of development for yourself and a self- coaching plan with time lines.
- 2. Kindly refer to the 'Five Levels of Leadership' by Maxwell and explain how a leader creates momentum for his team.
- 3. Explain the three silver bullets that Travis Bradbury mentioned in the video 'The Power of Emotional Intelligence'.
- 4. Define values. Explain Kohlberg's moral reasoning stages.
- 5. Explain four qualities of a follower presented in Robert Kelly's article 'In praise of the follower'.
- 6. In his article 'Managers and Leaders' Abraham Zaleznick asserts 'Leaders attract strong feelings of identity and of difference or of love and hate'. Explain.
- 7. In his article 'Managing Oneself' Peter Drucker explains the theme of managing relationships having two parts. Explain the two parts.

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