

**K. J. SOMAIYA INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH**

**Program: PGDM (HCM) 2018-20 – IV TRIM**

**Subject: Leadership**

**(End Semester examination)**

**Maximum Marks: 25**

**17.09.2019**

**Duration: 2 hours**

**Date:**

**Question 1 is compulsory and carries 10 marks. Answer any three questions from questions 2- 7, each question being of the value of 5 marks.**

1. While taking note of your Self-Assessment on EQ, Career Anchor and DISC identify two areas of development for yourself and a self- coaching plan with time lines.
2. Kindly refer to the 'Five Levels of Leadership' by Maxwell and explain how a leader creates momentum for his team.
3. Explain the three silver bullets that Travis Bradbury mentioned in the video 'The Power of Emotional Intelligence'.
4. Define values. Explain Kohlberg's moral reasoning stages.
5. Explain four qualities of a follower presented in Robert Kelly's article 'In praise of the follower'.
6. In his article 'Managers and Leaders' Abraham Zaleznick asserts 'Leaders attract strong feelings of identity and of difference or of love and hate'. Explain.
7. In his article 'Managing Oneself' Peter Drucker explains the theme of managing relationships having two parts. Explain the two parts.