

**K. J. SOMAIYA INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH**

**Program: PG/ MMS (Batch 2016-2018) – V TRIM**

**Subject: Leadership Lab**  
**(End Semester examination)**

**Maximum Marks: 25**

**Duration: 2 hours**

**05/01/2018**

**Date:**

**Question 1 is compulsory and carries 15 marks. Answer any two questions from questions 2- 5, each question being of the value of 5 marks.**

1. Mr. Abraham Zaleznik in his article differentiates between the roles of managers and leaders.
  - a. Mention the three critical differentiators presented by him.
  - b. Can organizations develop leaders?
  - c. The two themes that clarify managerial attitudes towards human relations.
2. While taking note of your score on Big Five Locator identify some areas of development for yourself and present a plan for self- coaching.
3. Explain the levels of Permission and of Pinnacle, as presented by Maxwell in his video 'Five Levels of Leadership'. Give examples from your experience at work or at the institute.
4. Explain the concepts of 'Inspire a Shared Vision and 'Challenge the Process' in Kouzes and Posner leadership practices framework with examples.
5. Explain the typology of followership by Mr. Robert Kelly. What makes followership important for leadership?