Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1) Solve **ANY TWO** of the following questions.
       2) Figures to the right indicate full marks.
       3) Use of simple calculator is allowed.
       4) Do not write anything except seat no. on the question paper.

Q.1 From the following details prepare Departmental Trading Account, Profit & Loss Account of ABC [15] Stores having three department viz. Department A, Department B and Department C for the year ended 31st March, 2025:

Particulars	Common Expenses & Incomes	Department A	Department B	Department C
Purchases		90,860	60,980	61,540
Opening stock		6,900	9,000	12,600
Sales Returns		4,600	3,760	4,680
Sales		1,64,600	1,23,760	1,24,680
Purchase Return		860	980	1,540
Wages & Salaries		15,160	17,580	13,060
Carriage outward		9,120	5,080	7,320
Closing Stock		9,000	7,000	11,200
Rent of premises	3,000			
Electricity	5,000			
Printing & Stationery	1,160			
Discount Allowed	3,000			
Discount received	2,800			
Legal Charges	2,000			

Depreciation is to be provided at 10% on furniture worth Rs. 7,000 with Department A and worth Rs. 8,000 with Department B. Area occupied by three departments are 1,500; 1,000 and 500 sq. feet respectively. Electricity and Printing and Stationery are to be allocated on the basis of Net Sales of three departments.

Q.2 M/s X has a branch at Dharashiv. Goods are invoiced to the branch at 20% profit on invoice price. Branch [15] has been instructed to send cash daily to the head office. All expenses of the branch paid by head office except petty expenses, which are met by the branch manager. From the following particulars prepare Dharashiv Branch Account in the books of Head office. The details of transactions for the year ended 31st March, 2025 were as under:

Particulars	Rs.	Rs.
Stocks on 1st April 2024 (invoice Price)		1,26,000
Sundry Debtors on 1st April 2024		54,000
Petty Cash in hand on 1st April 2024		2,400
Furniture on 1st April 2024		12,000
Goods invoiced to branch (invoice Price)		4,80,000
Goods returned to Head office (invoice Price)		7,200
Goods Returned by Debtors		3,000
Cash received from Debtors		1,86,000
Cash Sales		3,00,000
Credit Sales		1,86,000
Discount Allowed to Debtors		3,600
Expenses paid by Head Office :		
Rent	7,200	
Salary	14,400	
Stationary	24,000	
Petty expenses paid by Branch Manager		1,800

(P.T.O)

Depreciation is to be provided on Furniture @ 10% p.a. Stock on 31st March 2025 at invoice price was Rs. 1,80,000

Entire cash received from Cash Sales and collection from Debtors is remitted to Head Office.

Q.3 M/s PQR of Delhi has its branch at Kanpur. The Head Office charges goods to its branches at cost plus 25%. Following information is available of the transactions of the Kanpur Branch for the year ended on 31st March, 2025 :   [15]

Particulars	Rs.
Balances on 1.4.2024 :	
Stock (at invoice price)	1,50,000
Debtors	70,000
Petty Cash	1,250
Transaction during 2024-25 :	
Goods sent to Branch (at invoice price)	16,25,000
Goods returned by Branch to Head Office (at invoice price)	50,000
Cash Sales	6,00,000
Credit Sales	8,75,000
Goods pilfered (at invoice price)	10,000
Goods lost by fire (at invoice price)	25,000
Insurance Co. paid to Head Office for loss by fire	15,000
Cash sent for Petty expenses	17,000
Bad Debts at Branch	2,500
Goods transferred to Nagpur Branch under Head Office advice	75,000
Insurance charges paid by Head Office	2,500
Goods returned by Debtors	2,500
Balances on 31.3.2025 :	
Debtors	70,000
Petty Cash	1,230
Stock (at invoice price)	1,40,000

Goods transferred to Nagpur Branch (as given above) were in transit as on 31st March 2025.

Show the following accounts in the books of M/s PQR:

a) Kanpur Branch Stock Account,

b) Kanpur Branch Debtors Account,

c) Kanpur Branch Stock Adjustment Account,

d) Kanpur Branch Profit and Loss Account

e) Kanpur Branch Petty Cash Account.

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Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   **ALL** questions are **COMPULSORY**.
          2)   Figures to the right indicate full marks.
          3)   Do not write anything except seat no. on the question paper.

Q.1   A)   Define Academic Writing. Examine in detail the various types of   [10]
             Academic Writing bringing out the characteristic features.

<div align="center">**OR**</div>

      B)   Discuss in detail the various sources of information in Academic   [10]
             Writing with examples

Q.2   A)   What are the various characteristic features of Business Writing?   [10]

<div align="center">**OR**</div>

      B)   Compare and contrast with example Resume, curriculum vital and   [10]
             biodata.

Q.3   **Write short notes on ANY THREE of the following:**   [10]
      a)   Complete plagiarism
      b)   Endnotes
      c)   Business Proposal
      d)   Adjustment E-mail in a business enterprise
      e)   Resume keywords

<div align="center">ೞೞ•ೞೞ</div>

Seat no:

Time: 01 hour   Max. Marks. 25

Note: 1)   **Attempt ANY FIVE Questions**.
        2)   All questions carry equal marks.
        3)   Use of simple calculator is allowed.
        4)   Do not write anything except seat no. on the question paper.

Q.1   A sum of Rs. 10,000 became Rs. 15,000 after 5 years. Find the rate   [05]
      of Simple interest per annum.

Q.2   Find total revenue and average revenue when D= 5, for the demand   [05]
      function p = 20 - 3D where p is price and D is Demand,

Q.3   Jay kept a certain amount in a fixed deposit at 10% p.a. compound   [05]
      interest for 4 years. If he received Rs. 73,205 as maturity amount, then
      find the principal amount.

Q.4   Kamal deposits Rs. 5,000 at the end of every year in a bank at 9 %   [05]
      p.a. compound interest. What will be the total amount she receives
      after 3 years?

Q.5   Radha purchased a T.V. for Rs. 50,000 from a dealer at 12 % p.a.   [05]
      reducing balance interest rate. Find the EMI if payment is to be made
      in 4 months.

Q.6   Find equilibrium price and quantity for the demand function given by   [05]
      $p = 8 - D^2$ and supply function given by $p = D^2 + 6D$ where
      p = price and D = Demand.

Q.7   Solve by graphical method: [05]
      Maximize Z = 4x + 5y Subject to 2x + y ≤ 70, x + 2y ≤ 80, x≥0, y≥0.

Q.8   Food X contains 6 units of vitamin A per gram and 7 units of vitamin B   [05]
      per gram and cost Rs 2 per gram. Food Y contains 8 units of Vitamin
      A per gram and 12 units of Vitamin B per gram and cost Rs 3 per gram.
      The daily minimum requirement of vitamin A and B are 100 units and
      120 units respectively. Formulate the Linear Programming Problem.

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FYBCOM-II-REG-NEP-APR-2025-Economics for Professional Careers-II

Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   Attempt **ANY TWO** questions out of **THREE**.
         2)   Figures to the right indicate full marks.
         3)   Draw neat diagrams wherever necessary.
         4)   Give suitable examples & illustrations wherever necessary.
         5)   Use of simple calculator is allowed.
         6)   Do not write anything except seat no. on the question paper.

Q.1   Answer ANY TWO of the following: [15]

A)   Given TFC is ₹ 250/-, calculate TC, AC and MC from the following data.

Output (in Units)	1	2	3	4	5
TVC (in ₹)	10	12	15	20	25

B)   Discuss the properties of iso-quant curve.

C)   Describe the concept of producer's equilibrium with suitable diagram.

Q.2   Answer ANY TWO of the following: [15]

A)   What are the features of monopolistic competition?

B)   Discuss the Kinked demand curve.

C)   Explain the price and output determination of the firm under perfect competition in the long run.

Q.3   Answer ANY TWO of the following: [15]
A)   Law of returns to scale

B)   Production function

C)   Price leadership

D)   Features of monopoly

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FYBCOM-II-REG-NEP-APR-2025-Environmental Issues and Management

Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   **ALL** questions are **COMPULSORY**.
        2)   Figures to the right indicate full marks.
        3)   Do not write anything except seat no. on the question paper.

Q.1   A)   Discuss with examples the causes and effects of Air pollution.   [15]

OR

      B)   Account for the causes and effects of Global Warming.   [15]

Q.2   A)   Discuss the methods of Waste Management.   [15]

OR

      B)   Explain the concept and need for Sustainable Development.   [15]

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Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   **Attempt ANY TWO Questions out of THREE.**
         2)   Figures to the right indicate full marks.
         3)   Do not write anything except seat no. on the question paper.

Q.1   **Answer the following:**   [15]

   A)   Explain the meaning of Business and its features.

   B)   What is Project Planning? Give its Importance.

Q.2   **Answer the following:**   [15]

   A)   Explain the Concept and Importance of Corporate Social Responsibility.

   B)   Describe the various types of Feasibility Study.

Q.3   **Answer the following:**   [15]

   A)   Explain the Functions of World Trade Organization (WTO).

   B)   What are the Problems of Women entrepreneurs in India?

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Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1) **निम्नांकित प्रश्नों में से किन्ही दो प्रश्नों के उत्तर लिखिए|**
2) प्रत्येक प्रश्न के अंक समान है |
3) प्रश्नपत्र पर सीट नंबर के अलावा कुछ भी न लिखें |

प्रश्न 1 अ) भाषा कौशल का अर्थ स्पष्ट करते हुए भाषा कौशल के प्रमुख आधारों पर प्रकाश [07]
डालिए|

ब) लेखन कौशल की विस्तार पूर्वक व्याख्या कीजिए| [08]

प्रश्न 2 अ) श्रवण कौशल का अर्थ स्पष्ट करते हुए उसकी विशेषताओं व महत्व पर प्रकाश [07]
डालिए|

ब) भाषण कौशल की सविस्तार व्याख्या कीजिए| [08]

प्रश्न 3 संक्षिप्त टिप्पणी लिखिए-

अ) वाचन कौशल [05]

ब) भाषण कौशल के आधारों का अन्योन्याश्रित (interdependent) संबंध [05]

स) भाषण कौशल की विशेषताएं [05]

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Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   **ANSWER ANY TWO OF THE FOLLOWING**
        2)   Figures to the right indicate full marks.
        3)   Do not write anything except seat no. on the question paper.

Q.1   **Answer the following:**   [15]

   a)   Discuss the characteristics of the services.

   b)   Write a detailed note on BPO.

Q.2   **Answer the following:**   [15]

   a)   Explain the concept of organized retailing.

   b)   Discuss the functions of E-Commerce.

Q.3   **Answer the following:**   [15]

   a)   Explain various store formats in India.

   b)   What are the challenges faced by logistics sector in India.

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Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   **ALL** questions are **COMPULSORY**.
        2)   Figures to the right indicate full marks.
        3)   Do not write anything except seat no. on the question paper.

Q.1   **Fill in the blanks with the correct option given :**   [06]
     1)   The art of effective public speaking with particular attention to the clear distinct and socially acceptable pronunciation is known as

_____.
          a)   Story telling   b)   Elocution
          c)   debate   d)   Quiz

     2)   Ways of greetings religions and social ceremonies are examples of _____.
          a)   symbols   b)   values
          c)   narratives   d)   rituals

     3)   The core of a culture is formed by _____.
          a)   Tradition   b)   Heritage
          c)   Values   d)   Practices

     4)   University of Mumbai was established in the year _____.
          a)   1852   b)   1888
          c)   1857   d)   1856

     5)   _____ is noted for its expressive facial expressions and graceful footwork often performed as a solo art form.
          a)   Ghoddemar   b)   Povadas
          c)   Bharatanatyam   d)   Kathakali

     6)   _____ is a short piece of humorous writing, especially a parody.
          a)   Skit   b)   Mime
          c)   Ballet   d)   Mimicry

(P.T.O)

Q.2   **Answer the following: (ANY TWO)**   [06]
          a)   Cultural Erosion
          b)   Cultural inclusivity
          c)   Significance of cultural heritage.

Q.3   **Answer the following: (ANY TWO)**   [06]
          a)   Importance of cultural activities
          b)   Role of University of Mumbai in promoting student cultural activities
          c)   Role of ALU in preserving cultural heritage

Q.4   **Answer the following: (ANY TWO)**
          a)   Mehendi designing as a decorative art with Aesthetic sense.
          b)   Format of a story.
          c)   Technical Quality and Suitability for the specific theme in Spot Photography.

Q.5   **Answer the following: (ANY TWO)**   [06]
          a)   Significance of Classical Dances in India
          b)   Mimicry as a form of Indian Theatre
          c)   Indian Classical Music

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Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   **ALL** questions are **COMPULSORY**.
        2)   Figures to the right indicate full marks.
        3)   Do not write anything except seat no. on the question paper.

Q.1   **Fill in the blanks with the correct option given :**   [06]
    1)   The art of effective public speaking with particular attention to the clear distinct and socially acceptable pronunciation is known as _____.
        a)   Story telling   b)   Elocution
        c)   debate   d)   Quiz

    2)   Ways of greetings religions and social ceremonies are examples of _____.
        a)   symbols   b)   values
        c)   narratives   d)   rituals

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        c)   Values   d)   Practices

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        a)   Ghoddemar   b)   Povadas
        c)   Bharatanatyam   d)   Kathakali

    6)   _____ is a short piece of humorous writing, especially a parody.
        a)   Skit   b)   Mime
        c)   Ballet   d)   Mimicry

                                                                (P.T.O)

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    a)   Cultural Erosion
    b)   Cultural inclusivity
    c)   Significance of cultural heritage.

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    a)   Mehendi designing as a decorative art with Aesthetic sense.
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    c)   Technical Quality and Suitability for the specific theme in Spot Photography.

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    a)   Significance of Classical Dances in India
    b)   Mimicry as a form of Indian Theatre
    c)   Indian Classical Music

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FYBCOM-II-REG-NEP-APR-2025-Law of Torts and Consumer Protection Acts

Seat no:	

Time: 01 hour   Max. Marks. 30

Note: 1)   Figures to the right indicate full marks.
         2)   Do not write anything except seat no. on the question paper.

Q.1   **Answer ANY THREE of the following:**

a)   Define Tort and explain Characteristics of Tort.   [10]

b)   Explain Torts related to movable property.   [10]

c)   Give brief explanation of Consumer Redressal Forum.   [10]

d)   Write various Rights of the Consumer.   [10]

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Seat no: [   ]

Time: 01 hour   Max. Marks. 30

Note: १)   **सर्व** प्रश्न **सोडविणे** आवश्यक आहे.
        २)   उजवीकडील अंक पूर्ण गुण दर्शवितात.
        ३)   प्रश्नपत्रिकेवर सीट नंबर शिवाय काहीही लिहू नका.

प्र.१   अ)   भाषण संकल्पना स्पष्ट करून लिखित आणि मैखिक भाषणातील फरक स्पष्ट [१०] करा.

किंवा

ब)   भाषण संकल्पना स्पष्ट करून त्याचे महत्व विशद करा.

प्र.२   अ)   निवेदनाचे प्रमुख प्रकार कोणते आहेत ? सविस्तर विशद करा.   [१०]

किंवा

ब)   प्रभावी निवेदनासाठी आवश्यक कौशल्यचे कोणती आहेत ? उदाहरणासह विश्लेषण करा.

प्र.३   **पुढील प्रश्नांची एका वाक्यात उत्तरे लिहा.**   [१०]

१)   निवेदनाचे वैविध्य कोणत्या प्रकारातून साधले जाते?
२)   भाषिक कौशल्य म्हणजे काय?
३)   हाव-भाव आणि हातवारे - संवादातील फरक सांगा
४)   प्रभावी भाषण आणि निवेदनासाठी कुठले भान आवश्यक आहे?
५)   प्रभावी भाषिक कौशल्य कशामुळे साध्य होते?
६)   प्रभावी भाषणातील अडथळे सांगा.
७)   भाषण आणि निवेदनासाठी सराव म्हणजे काय?
८)   लेखन संहितेत प्रभावी घटक कोणते?
९)   कथाकथन तंत्र म्हणजे काय?
१०) एखादा गटाचे नेतृत्व करण्याची क्षमता कोणत्या कौशल्यामुळे विकसित होते?

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Seat no:	

Time: 01 hour   Max. Marks. 25

Note: 1)   Read the instructions carefully.
        2)   Figures to the right indicate full marks.
        3)   Use of simple calculator is allowed
        4)   Do not write anything except seat no. on the question paper.

Attempt **ANY FIVE** of the following questions: [25]

Q.1   Calculate Karl Pearson's coefficient of correlation for the following data.

X	3	5	8	10	12
Y	2	5	7	11	15

Q.2   Calculate Spearman's Rank Correlation Coefficient for the following data:

X	70	65	40	52	40	58
Y	75	80	84	70	64	75

Q.3   If two regression equations are 2x+3y=61 & x+y=25 find mean values of x & y. Also find correlation coefficient between x & y.

Q.4   For the bivariate data n =6, $\sum X$= 48, $\sum Y$= 90, $\sum XY$= 779, $\sum X^2$= 474, $\sum Y^2$= 1396. Find regression equation of y on x & hence estimate y when x= 16.

Q.5   Calculate Marshall & Edgeworth's index number for the following data:

Commodity	Price		Quantity	
	2015	2020	2015	2020
A	8	11	7	10
B	10	12	5	8
C	12	14	8	8
D	15	18	10	12

(P.T.O)

Q.6   Calculate Cost of living index number for the following data by Aggregative Expenditure method:

Group	Price In 2018	Price In 2022	Quantity In 2018
Food	110	150	30
Clothing	42	50	25
Rent	15	18	10
Light & Fuel	25	30	20
Miscellaneous	10	12	15

Q.7   Find trend values by five yearly moving average method for the following data:

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020
Sales	58	60	65	57	62	70	68	74	80

Q.8   Fit straight line trend using Least Square method. Hence estimate for the year 2022.

Year	2015	2016	2017	2018	2019	2020	2021
Export	61	65	62	65	69	78	80

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Seat no:	

Time: 01 hour   Max. Marks. 25

Note: 1)   Read the instructions carefully.
        2)   Figures to the right indicate full marks.
        3)   Use of simple calculator is allowed
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(P.T.O)

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