

SOMAIYA VIDYAVIHAR UNIVERSITY

Dr. Shantilal K. Somaiya School of Commerce and Business Studies

QUESTION PAPERS

lor of Commerce (Hons.) SEM: VI
MAR/APR-2023
MAR/APR

Sr. No.	Subject	Available
1.	Financial A/C VI (A)	
2.	Financial A/C VI (B)	
3.	131P23E201 – Rural Marketing	
4.	131U01E601 – International Business Management (A)	
5.	131U01E601 – International Business Management (B)	
6.	131U01E601 – Direct Tax	
7.	131U01C602 – Management Accounting	
8.	131U01E602 – Financial Modeling	
9.	131U01E602 – International Marketing (A). (B)	
10.	131U01C602 – Management Accounting	
11.	131U01C603 – Indirect Tax	
12.	131U01E603 - Cost Accounting	
13.	131U01C603 – Indirect Tax	
14.		





Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code: 01

Programme: B.COM [H]

Name of the Constituent College: S.K. SOMAIYA

Name of the Department:

COMMERCE

Course Code:

Name of the Course: FINANCIAL A/C - VI

Maximum Marks: 60

Instructions: 1) All questions are compulsory. 2) Figures to the right indicates full marks.

3) Use of simple calculator is allowed.

							Max
Q. No.					D 50	000) 60/	15
Q.1.	Government S June and 31st I accounting ye Purchase: On 1/5/2022 I On 1/1/2022 Sales: On 1/8/2022 On 1/2/2023 Market price Write up Inventor	Pace value Face value	1st, April 2022 Rs.75 s investment on whice every year. The follows: March,2023. Rs.30,000 @ 98 cume Rs.45,000 @ 101 extended to the example of the example	interest - interest	2023.	k place during the	
	(apply AS 13	3)					
			OI	2			
Q.1.	Mr. Amit en Om Ltd. The Date	No. of Shares	following transaction we paid up value of R Terms Buy @ Rs.20 per	Date	No. of		
	01-01-22	600	share Buy @ Rs25 per	25-07-22 20-12-22	2,500 1,500	Sale @ Rs.22 per share	
	15-03-22	900	share Buy @ Rs.22 per			Sale @ Rs.24 per share	
	20-05-22	1,000	share	01-02-23	1,000		

31-3-2023.

2.		ANCE SHEET			15 >			
	LIABILITIES	₹	ASSETS	₹	*			
	90,000 Equity shares of ₹10	9,00,000	Goodwill	2,00,000				
	each		D 1111	0.00.000				
	1,500, 10% Preference share		Building	9,90,000				
	Profit & Loss Account	6,00,000	Machinery	5,40,000				
	12 % Debentures	6,00,000	Debtors	9,00,000				
	Bank Loan	1,50,000		3,60,000				
	Creditors	3,60,000		1,20,000 40,000				
	Bills Payable	3,90,000	Preliminary Expense	31,50,000				
	a. Profits for previous years before tax: -							
	2018 - ₹ 5,40,000, 20)19 - ₹ 7,80,000,	2020 - ₹ 2,10,000, 202	21 - ₹ 12,30,000.				
		it of $\ge 2,40,000$ w	were earned from the n	on-trading				
	activity.	7 20 000 to be in	nourred for rent					
	d. In future expenses of e. Building & Machiner	v were revolued	at ₹ 12 30 000 & ₹ 6 9	0.000.				
	f. Debtors includes bad	debts of ₹ 60 00	00.	-,				
	g. Transfer to general re	eserve was provi	ded at 10%.					
	h. Normal Rate of Retu	rn is 12% & Tax	rate is 40%.					
	Find out the value of							
	Intrinsic value metho	od, Yield method	& Fair value method.					
			OR					
	OK							
2.2.	Following are the details of Shiva Ltd.							
	Profits for the last four years: -							
	2019 - ₹26,00,000, 2020 - ₹	64,00,00, 2021	- ₹ 58,00,000, 2022 - ₹	72,00,000.				
	Capital employed: - Openin	g Capital ₹ 32,00	0,00, Closing Capital: -	₹ 48,00,000.				
	Normal rate of return is 10%	6 p.a.						
	Additional Information: -							
	a. In the year 2019 incurred losses by fire of ₹ 4,00,000.							
	b. In the year 2022 company received profit of ₹8,00,000 from sale of							
	machinery.							
	c. In future rent of ₹ 2,00,000 likely to be incurred for new shop.							
	Calculate Goodwil	Calculate Goodwill By: -						
	a. 5 years purchase of F.M.P. & Super Profit.							
	b. Annuity method	b. Annuity method [factor 3.25].						
	c. Capitalization o	f F.M.P. & Supe	r pront.					
0.3	A. Briefly explain Diluted	EPS in IND AS	33.	[8 Marks]	15			
Q.3.	B. Explain differences bety	veen IND AS 33	& AS 20.	[7 Marks]				
	D. Dapinii dilibrates see.							
		0	R					
				1.6 1 1.4	15			
Q.3.	A. Calculate the numb	er of equity shar	es which would be use	d for calculating	15			
	EPS of the Deep L'	ΓD. company fro	om the following inform	nation's: - [7 NI]				
	DATE PARTI	CULARS		No. of shares				
		g balance		3,00,000				
	25/6/2022 Issue of	f Equity shares		2,25,000				
	15/11/2022 Conversion of convertible preference shares 1,50,000 in Equity							

-	10/2/2023	Buy Back of Equity S Closing Balance	hares		5,000	Samura School of a
		ATE EPS WHEN,		u?	[8M]	Library
	PARTICULARS PROFIT FOR E	QUITY SHAREHOLDERS	2021	2022 1,50,000	2023 2,00,000	anin sequekon
		nding before right issue			5,000 shares 1:5	
	Right Issue Exercise price				₹6	
	Date of Right Issue Last date to exercise rights				1 st Jan 2022 1 st April 2022	
	Market price	before right issue			₹ 12 31 st Dec.	
	Reporting Da	ate				
Q.4.	a. Defin b. Expla c. When	HE FOLLOWINGS: - [3] e Antidilution of shares. in Future Maintainable Provided in valuation of share is required in ex-interest price with the pre-acquisition divides	rofit. uired? example.	EH]		15



spring school of Company

Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code: 01
Programme: B.COM [H]

Name of the Constituent College: S.K. SOMAIYA

Name of the Department:
COMMERCE

Course Code:
Name of the Course: FINANCIAL A/C - VI

Duration: 2 Hrs.

Instructions: 1) All questions are compulsory. 2) Figures to the right indicates full marks.

3) Use of simple calculator is allowed.

Q. No.		Max. Marks
Q.1.	On 1 st April, 2022 Mr. Moksh held 1000,6% Debentures of Rs.100 each at a cost of Rs.96,000. Interest is payable on 30 th June and 31 st December every year. He entered in to following transactions in respect of 6% Debentures during the year ending on 31 st March,2023. Purchases: - On 1 st May, 2022, Face value of Rs.20,000 at Rs.102 cum-Interest. On 1 st September, 2022, Face value of Rs.60,000 at Rs.105 Ex- Interest. Sales: - On 1 st August, 2022, Face value of Rs.30,000 at Rs.104 Cum-Interest. On 1 st February 2023, Face value of Rs.30,000 at Rs.102 Ex-Interest. Show 6% Debenture Account in the books of Mr. Moksh for the year ended 31 st March,2023 (Investment are to be valued at weighted average cost.)	15
	OR	
Q.1.	On 1/4/2022 Mr. Shiva had 20,000 equity shares (of Rs.10 each) in Deep Ltd. at the cost of Rs.3,20,000. On 1/7/2022 he acquired 8,000 more shares in the same company for Rs.1,60,000. On 31/7/2022 he further acquired 12,000 more shares at Rs.22 per share. On 10/8/2022 Deep Ltd. announced bonus shares to the then equity shareholders in the ratio of 1 bonus share for every 4 shares held as on 5/8/2022. Shiva received the bonus shares on 22/8/2022. The directors of Deep Ltd. issued right shares to the equity shareholders on the following terms. Right shares to be issued to the existing shareholders as on 31/8/2022. Right offered was at the rate of Rs.15 per share in the ratio 1 share for every 5 shares held. Full amount was payable on or before 15/10/2022. Shareholders would be entitled to renounce their entitlement either wholly or in part to the outsiders. Shiva exercised his right of option under the issue for 6,000 shares and sold the balance to Mr.Ravi @ Rs.2 per share. On 20/10/2022 Deep Ltd. declared the dividend @ Rs.4 per share for the year ending 31/3/2022. On 10/1/2023 Shiva sold 7,000 shares @ Rs.40 per share. Prepare investments a/c. in the books of Mr. Shiva for the year ended 31/3/2023.	15

Q.2.	BAL		OF PRAPTI LTD.		15			
	LIABILITIES	₹	ASSETS	₹				
	45,000 Equity shares of ₹19 each	4,50,000	Goodwill	1,00,000				
	750, 10% Preference shares	75,000	D:11:	107.000				
	Profit & Loss Account	3,00,000		4,95,000				
	10 % Debentures	3,00,000		2,70,000				
	Bank Loan	75,000		4,50,000				
	Creditors	1,80,000		1,80,000				
	Bills Payable		Preliminary Expen	60,000				
		15,75,000	Tremmary Expen					
	a. Profits for previous y	a. Profits for previous years before tax: -						
	2019 - ₹ 2,70,000, 2020 - ₹ 3,90,000, 2021 - ₹ 1,05,000, 2022 - ₹ 6,15,000.							
	b. In the year 2021 loss	b. In the year 2021 loss of ₹ 60,000 was recorded due to fire.						
	c. In the year 2022 profit of ₹ 1,20,000 were earned from the non-trading							
	activity.	11 01 \ 1,20,000	were earned from th	ie non-trading				
	d. In future expenses of	₹ 15 000 to be	incurred for rent					
	e. Building & Machine	v were revalued	1 at 7 6 15 000 & 7	2 45 000				
	f. Debtors includes bad	debts of ₹ 30.00	1 at \ 0,13,000 & \ 3	5,43,000.				
	g. Transfer to general re	serve was provi	ided at 50/					
	h. Normal Rate of Retu	rn is 10% & Tox	roto is 200/					
	Find out the value of	Equity shores by	Tale 18 30%.					
	Intrinsic value metho	d Viold mathed	y :- 1 % Fair 1 41	1				
	munisie varde memo	d, Tield method	a car value metho	od.				
			OR					
			OR					
.2.	Following are the details of l	Pranti I td			15			
	Profits for the last four years	· _			1			
	2019 - ₹13,00,000, 2020 - ₹	32 00 00 2021	₹ 20.00.000 2022	Ŧ 26 00 000				
	Capital employed: Opening	Capital 7 16 00	00 Clasias Carita	- ₹ 36,00,000.				
	Capital employed:- Opening Normal rate of return is 12%	Capital (10,00,	,00, Closing Capital	:-₹24,00,000.				
	Additional Information:-	p.a.						
	a. In the year 2019 incu	rred losses by fi	re of ₹ 2,00,000.					
	b. In the year 2022 com	pany received p	rofit of ₹4,00,000 fr	om sale of				
	machinery. c. In future rent of ₹ 1,00,000 likely to be incurred for new shop.							
	Calculate Goodwill	D	be incurred for new	shop.				
			D C.					
	h Annuity method	a. 3 years purchase of F.M.P. & Super Profit.b. Annuity method [factor 2.25].						
	c. Capitalization of	EMD & Cuman	C4					
	c. Capitalization of	r.w.P. & Super	pront.					
.3.	A. Briefly explain objectives	& sagna of INIT	AC 22 EDG	[7]	1.7			
٥.	B. Explain Measurement in 1			[7 Marks]	15			
	B. Explain Weasurement III I	ND AS 33 – EP	5.	[8 Marks]				
	A STATE OF THE PARTY OF THE PAR	OD						
		OR						
3	A Calculate the number	- C 't 1	111 111	10 1 1 1				
.3.	A. Calculate the number	or equity shares	s which would be us	ed for calculating	15			
	EPS of the SHIVA L	L. company fro	om the following in					
	DATE PARTICI			No. of shares				
	1/4/2022 Opening			2,00,000				
	15/6/2022 Issue of E	quity shares		1,50,000				
					1			
		on of convertible	preference shares	1,00,000				

•

					/	County of Column of Column	
7	22/2/2023	Buy Back of Equity S	hares		0,000	A	
	31/3/2023	Closing Balance		4,	10,000	Litting	
	B. CALCUL	ATE EPS WHEN,			[8M]	The source bearing	
	PARTICULARS		2020	2021	2022		
	PROFIT FOR E	QUITY SHAREHOLDERS	45,000	65,000	84,000		
	Shares outsta	Shares outstanding before right issue			0 shares		
	Right Issue				1:4		
	Exercise price				₹8		
	Date of Right	Issue			1 st Jan 2021		
	Last date to e	xercise rights		1			
	Market price	before right issue					
	Reporting Dat	e			31st Dec.		
0.4.	a. Define b. When C c. Explain d. Explain	E FOLLOWINGS: - [3 M Ordinary share. Goodwill is valued? I factors that affects valual I cum-interest price with ear Right Issue.	tion of share.	H]		15	





Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code: 05
Programme: BCOM HONOURS

Name of the Constituent College: S K Somaiya College

Class:
TYBCOM(H)

Name of the Department: Commerce

Course Code: 131P23E201

Name of the Course: Rural Marketing

Duration: 2 Hrs.

Maximum Marks: 60

Instructions: 1) Draw neat diagrams 2) Assume suitable data if necessary 3)

Question No.		Max. Marks
Q.1	 a. Explain "Rural Marketing". State the classification of Rural markets. [7] b. State the examples of myths and realities of Rural Marketing in detail. [8] OR 	15
	 c. Explain different problems faced by rural marketers in India. [7] d. State and elaborate various challenges of Rural markets in India and suggest how to tackle those challenges. [8] 	
Q.2	a. State and explain diverse types of rural environments and their importance to rural marketing. [7] b. Describe and explain the rural infrastructure and explain how it contributes to the growth of rural marketing in India. [8] OR	15
	c. State various sources of income of rural purchasing capacity. [7] d. Describe the potential of rural marketing in India. [8]	
Q.3	 a. State the basic ingredients of Marketing mix and explain them in detail. [8] b. State the characteristics of products and services and explain them in detail. [7] OR c. Describe the products strategies in rural marketing and give some examples. [8] d. State and explain the role and importance of packaging in rural marketing. 	15
Q.4	CASE STUDY Transforming Rural India (TRI) is a Tata Trusts initiative that works to trigger the large-scale transformation of villages in regions of endemic poverty, especially in Madhya Pradesh, Jharkhand, and Chhattisgarh. The TRI initiative works in partnership with leading non-profit organizations, state governments, market players, civil society and private philanthropies to provide a range of	15
	services and linkages. Implementing health and nutrition-focused interventions across 342 villages in Madhya Pradesh, covering 1,035 habitations. 710 community volunteers, trained in community-led protocols, initiated discussions	

covering 2,070 women groups in their respective villages. Implementing education interventions across primary schools in 566 villages in Madhya Pradesh. An MoU was signed with the Department of Education to facilitate engagement with teachers and schools. Direct support was facilitated to 198 schools and 731 community volunteers who were engaged with village organizations and School Management Committees. Mobilizing 'Kushal Kisan Abhiyaan', an initiative on rapid adoption of commercial agriculture using rural media channels, in three blocks of Jharkhand, covering almost 7,000 farmers. About 630 farmers increased their incomes by over Rs100,000; 98 agri-entrepreneurs were engaged as Value Chain Actors to facilitate rapid adoption of commercial agriculture. Protocols for the identification of crops suitable for rapid commercialization were finalized and pilot-tested. Launching the 'Sarathi' platform to support youth aspirants in villages in Madhya Pradesh, Jharkhand and Chhattisgarh, towards making informed career choices and connecting them to a screened pool of Training Service Providers (TSP). Agreements were signed with 7 well-known TSPs; partnerships are being explored with microfinance institutions to provide credit for self-funded training programs that offer better career opportunities. Catalyzing government action through the preparation of conservation-cum- development plans for particularly vulnerable tribal groups with annual funding of Rs1 billion, along with the Tribal Welfare Department of the Government of Madhya Pradesh; signing an MoU with Jharkhand State Livelihood Promotion Society; and extending support to Jharkhand's Gumla district administration for overall improvement. For implementing these programs Tata trust had to face many challenges. They had to arrange for the finance and as tribal people have different rituals, their way of living is also different from the other people of the state they had to strive very hard to make them know that the program is for their benefit.

Future plans

TRI's long-term goal is to reach 100,000 villages in 1,000 blocks transforming 200 million lives. In the immediate future, the goal is to:

Intensify activities to enhance the quality of life of 25% of outreach households.

- Expand market solutions, including linking youth to skills and enterprises, along with a comprehensive approach to catalyze enterprises.
- Expand engagement with government via program design, creating and instituting formal mechanisms for coordination with frontline functionaries.
- Expand change engagement to 8 new blocks in Madhya Pradesh under the Government of India's flagship 'Mission Antyodaya' program, targeted to reach an additional 1,000 villages by 2021.
- Diversify livelihood opportunities through the 'Sarathi' platform and initiate a new program to launch rural entrepreneurs.

rural market remains untapped because mainly challenges:-distance, diversity, and dispersion. As much as Rural India presents a great opportunity, there are still many challenges that have to be overcome. Dispersed population and trade, large number of intermediaries in the value chains leading to the higher costs, scarce bank and credit facilities for rural customers and retailers, highly credit driven market and low investment capacity of retailers are the other roadblocks. Thus, there are several roadblocks that make it difficult to take advantage of the rural market potential. Marketers encounter a number of problems like dealing with physical distribution, logistics, proper and effective deployment of sales force and effective marketing communication when they enter into the rural segments. The large population base and number of households indicates a widely spread out market and it is a challenge for the marketer to dealwith this dispersed market. The number of the villages is more than five lakhs and is not constant in size. Nearly half of the population lives in middle sized villages which have a population ranging from 1000 to 5000 persons. These types of distribution of population warrants appropriate distribution and promotion strategies to decide the extent of coverage of rural market. The rural per capita income is low as compared to urban area. Low per capita income leads to low purchasing power. This apart, the distribution of income is highly irregular, since the landholding pattern, which is basic asset, is itself uneven. Thus, rural market presents a highly heterogeneous scene. Therefore few challenges arise in this respect, like; off-taking of any product by rural consumer, maintaining of inventory levels, distribution system options, and frequency of distribution. This aspect should be carefully considered by the

marketers. There is a deficiency of proper physical communication facilities in rural areas. Nearly half of the villages in the country do not have proper connectivity. Therefore reaching these villages is very difficult. Hence, distribution efforts put up by marketers prove to be expensive and ineffective. The rural market, by and large, is characterized by underdeveloped people and consequently underdeveloped markets.

Read the case carefully and answer the following. (each carries 5 marks)

- 1. State various initiatives taken by Tata Trust to improve rural marketing infrastructure and rural marketing opportunities.
- What are the difficulties faced by Tata Trust in implementing the Transforming Rural India concept?
- State and explain some elements of infrastructure in Rural marketing you have come across.





Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code: 01
Programme: B. Com Hons

Name of the Constituent College: SKSC

Name of the Department: Commerce

Course Code: 131U01E601
Name of the Course: International Business Management

Duration: 2 Hrs.

Instructions: 1) Draw neat diagrams 2) Use examples wherever required

Question		Max. Marks
No.		15m
Q.1		10111
	The state of the s	8m
A	Examine the factors to be considered before starting International Business operations.	
В	List the steps involved in preparation for the challenges to be faced in International Business.	7m
	OR	
С	Explain in detail the integration of Technology in Software Systems in Manufacturing and Automation in Production and Operations.	8m
D	Discuss the various aspects that lead to the failure of Mergers and Acquisition.	7m
Q.2		15m
7		
A	Enumerate the factors that define the Scope of International Business.	8m
В	Explain the concept of Different school of thought with respect to Quantitative School and Systems School.	7m
	OR .	7
С	Interpret the importance of Political aspects in International Business.	8m
D	List the different stages involved in Marketing Internationalization Process.	7m
Q.3		15m
A	Discuss the aspect that states "Globalization changed the entire perspective of International Business."	8m
В	Justify the following statement with valid explanation. "MNC has completely changed the Indian Economy."	7m
	OR	
C	Explain the Significance of Ethics and Social Responsibility in International Business.	8m
D	Elaborate on SEBI Rules pertaining to FII's.	7m
Q.4	CASE STUDY	15m
	Tourism, Transportation and Business Services dominate International Trade in Services	
	Tourism and transportation have emerged as major components of international	

trade in services. Most of the airlines, shipping companies, travel agencies and hotels get their major share of revenues from their overseas customers and operations abroad. Several countries have come to heavily depend on services as an important source of foreign exchange earnings and employment. India, for example, earns a sizeable amount of foreign exchange from exports of services related to travel and tourism.

Business services: When one country provides services to other country and in the process earns foreign exchange, this is also treated as a form of international business activity. Fee received for services like banking, insurance, rentals, engineering and management services form part of country's foreign exchange earnings. Undertaking of construction projects in foreign countries is also an example of export of business services.

The other examples of such services include overseas management contracts where arrangements are made by one company of a country which provides personnel to perform general or specialised management functions for another company in a foreign country in lieu of the other country.

1) Interpret the factors that make International trade of Services a difficult target to be achieved.

Explain the Importance of 7P's of Marketing used for the Service Industry.

2)

8m

7m



Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code: 01
Programme: B. Com Hons

Name of the Constituent College: SKSC

Name of the Department: Commerce

Course Code: 131U01E601

Name of the Course: International Business Management

Duration: 2 Hrs.

Maximum Marks: 60

Instructions: 1) Draw neat diagrams 2)Use examples wherever required

Question No.		Max. Marks
Q.1		15m
A	Examine the different types of International Business.	8m
В	Discuss the various challenges involved in International Business.	7m
	OR	
С	Explain in detail the integration of Technology with Production system & Manufacturing design.	8m
D	List the Pros involved in any International Mergers & Acquisition.	7m
Q.2		15m
A	Evaluate the different factors that describe the Nature of International Business.	8m
В	Explain the concept of Different school of thought with respect to Behavioral school and Contingency school.	·7m
	OR	
С	Estimate the various aspects that get involved in International Finance and also about Break Even Analysis.	8m
D	Discuss the various SEBI regulations of 1995 with regards to Foreign Institutional Investors.	7m
Q.3		15m
A	Discuss the Role of Globalization of markets with regards to International Business.	8m
В	List all the factors that lead to the Growth of MNC's.	7m
	OR	
С	Inspect all the factors that involve complexities in the buying of a Foreign Company.	8m
D	Examine the Four stages of Marketing that leads to Marketing Internationalization.	7m
Q.4	CASE STUDY	15m
~	India Embarks on the Path to Globalization	
	International business has entered into a new era of reforms. India too did not remain cut-off from these developments. India was under a severe debt trap and	

was facing crippling balance of payment crisis. In 1991, it approached the International Monetary Fund (IMF) for raising funds to tide over its balance of payment deficits. IMF agreed to lend money to India subject to the condition that India would undergo structural changes to be able to ensure repayment of borrowed funds.

India had no alternative but to agree to the proposal. It was the very conditions imposed by IMF which more or less forced India to liberalise its economic policies. Since then a fairly large amount of liberalization at the economic front has taken place.

Though the process of reforms has somewhat slowed down, India is very much on the path to globalization and integrating with the world economy. While, on the one hand, many multinational corporations (MNCs) have ventured into Indian market for selling their products and services; many Indian companies too have stepped out of the country to market their products and services to consumers in foreign countries.

- 1) Discuss the Significance of Globalization to the Indian market.
- 2) | Justify the statement "Evolution of MNC has changed the Entire India."



7m



	SOMAI VIDYAVIHAR UNIV	YA	A ry		Jak School of Conne
	November 2022 to I				
Examination: End Sem	iester Examination	Ma	rch 2023 (UG	Programmes)	War were
Programme code: 01 Programme: T.Y.BCOM (Hons.)		Class: T.Y.BCOM (Hons.)		Semester: VI	Washing to
Name of the Constituent College:	S K Somaiya		Name of the Accour		
Course Code: 131U01E601	Name of the Cour	se:	Direct Tax		
Duration: 2 Hrs.	Maximum Marks	: 60	0		
Instructions: 1)Draw neat diagram	s 2)Assume suitab	le d	ata if necessa	ry 3) Q.4 is Cor	npulsory

Q. No.					Max. Marks			
Q.1	Discuss the tax treatment in t	ss the tax treatment in the following cases enacted with clubbing pro						
	i) Harish has transferred certain securities owned by him to a trust for his married sisted Harsha, as on 1/7/2020. He has the power to revoke the trust at his desire. Of 31/3/2022, he revoked such trust. Income accrued for the previous year 2020-21 and 2021-22 are Rs.1,20,000 and Rs.1,50,000 respectively and such income is received an enjoyed by Harsha.							
	ii) Raja transferred his proper property back from Rani when and he took back property Rs.2,00,000.	ever he requi	res. Raja was in need of money	on 1/4/2021				
	iii) Seema transferred on 1/4/2020 her property to Neema for the life time of Neema with a clause that after death of Neema property shall be back to Seema. Neema died on 1/4/2021. Seema has not taken back the property till 31/3/2022. Property yields annual income of Rs.1,00,000.							
	iv) Ram and Mrs. Ram hold 2 They are employed in Ana Rs.3,60,000 p.a. respectively) v incomes of Ram and Mrs. Ran the net income of Ram and Mrs.	nd Ltd. (tax without any to m are Rs.70,	kable salary being Rs.2,40,0 echnical or professional qualifi 000 and Rs.1,00,000 respective	00 p.a. and cation. Other				
		OR						
	From the following Receipts and Payments Account of Mr. Shanti LLB who is an Advocate in Supreme Court of India, compute his Net Taxable Income and Tax Payable for A.Y 2022-23.							
		Receipts and	l Payments Account					
	Receipts	Rs.	Payments	Rs.				

	To Opening Balance	4,14,000	By Motor Car Expenses	1,46,400	T
	To Consultation Fees	12,60,000	By Staff Salaries	2,16,000	
	To Audit Fees	19,20,000	By Donations	1,20,000	
	To Gift from Client	60,000	By Books Purchased	90,000	
	To Gift from Father	30,000	By Computer Purchased	1,08,000	
	To Honorarium for Lectures		By Stationery	1,32,000	
	given in Mumbai University	72,000	By Income Tax	54,000	
43.3	To Royalty Received from publisher		By Wealth Tax	6,000	
en ayad	To Bank Interest on FD	1,08,000	By Service Tax	18,000	
	To Loan borrowed for	13,500	By Gift to Wife	3,00,000	
	purchase of computer		By Son's Expenses	1,74,000	
		90,000	By House Furniture	7,50,000	
			Purchased	20,100	
			By Municipal Tax of House	*	
			By Gift given to Friend's son for marriage	30,000	
			By Sundry Expenses	54,000	
			By Closing Balance	17,49,000	
		39,67,500		39,67,500	

Additional Information: -

- One fourth of Motor Car Expenses relates to his personal use.
- W.D.V. of Motor Car as on 1st April 2021 is Rs.6,15,000. Rate of Depreciation on Motor Car is 20% p.a. as per income tax rules.
- Sundry Expenses includes Rs.900 paid to United India Assurance Company Ltd for Personal Accident Insurance of Mr. Shanti LLB.
- Son's Expenses include Rs. 75,000 school tuition fees and balance for taking out LIC Policy for his son who has Severe Disability. (15 marks)

Q.2	Compute gross total income of Mr. Jacky from following data	a - (15 marks)	15	
	Source of income	Amount		
	Income under the head 'Salaries'	2,60,000		-
	Income from house property (A)	60,000		

	Income from house property (B)	(2,80,000)	
	Speculation income	20,000	
	Business income	(1,30,000)	
	Income from activity of owning and maintaining race-horses	(1,50,000)	The Sanatya
	Income from agricultural business	(1,25,000)	Linde Line State Line
	Short term capital gain	30,000	Man
	Long term capital gain	(1,00,000)	
	Income from lottery	10,000	
	Income from horse races	1,70,000	
	Interest on securities after adjusting interest expenses and other expenses	(70,000)	
3	Income computation and disclosure standards (ICDS) VIII: Securiti Explain TDS under Section 194A and 194DA (15 marks)	ies (15 marks)	15
	OR		
	Explain Power of joint commissioner to issue directions in certain and also explain assessment of partnership firms. (15 marks)	cases [SEC. 144A]	
4	Answer the following (3 marks each) 1. Discuss Income tax department committed to their tax payers.		15
	 Discuss income tax department committed to their tax payers. Explain Assessment of HUF 		
	3. Mr. X gifted 1,000 shares of a non-domestic company worth Rs 6 on 15/3/2021) to Mrs. X out of natural love and affection as on 15/4 On 31/1/2022, Mrs. X received dividend Rs. 60,000 on such shares On 01/2/2022, Mrs. X sold such shares for Rs. 10,00,000 and received	/2021. in India.	
	India. Show tax treatment, if on 1/2/2022, Mrs. X invested Rs. 10,60,000 is Case A) A house property from which rent accrued in the previous 53,000. Case B) A newly formed partnership firm and contributed initial cap Interest received (taxable portion) on such contribution Rs. 13,250 at Rs.	n - year 2021-22 is Rs.	
	4. Mr. Paresh, a resident individual, submits the following details in	respect of his	

- a. Received Rs 16,000 as Share of Income, out of the income of N.M. Paresh H.U.F., as a member of the said H.U.F.
- b. Daily Allowance of Rs 4,000 received as a Member of Parliament
- c. Interest of Rs 1,240 on 6 years N.S.C VIII series.

Rent income of Plot of a Land Rs 12,000.

5. Explain TDS under Section 194.



Library

Max. Marks: 60

Semester: November 2022- March 2023 **Examination: ESE Examination March 2023(UG Programme)** Programme code: 01 Class: TY Semester: VI Programme: B.Com(H) Name of the department: Name of the Constituent College: Commerce S K Somaiya College (SKSC) Name of the Course: Management **Duration:** 2 Hrs Course Code: 131U01C602 Accounting

Instructions: 1) All questions are compulsory 2) Figures to the right indicates full marks

Question No.						Max.
Q-1 A	statement showing the 50,000 units of output	worki	ing capital re year. The cos	quirements f	quest you to prepare a for a level of activity of or the company's product	Marks 15 Marks
	Raw material 2 Labour 3 Overhead 2 Selling price 1 (a) Past experience ind for 2 months.	Cost pe 20 23.5 00 icates 100% of half a in stock	that raw mate complete in re month's prod- k on an avera- s: 1 month. 2 months.	erials are held egard to mate uction. ge for 1 mon		
Q-1 B	From the following pre Trial balance as on 31/3		alance sheet in	n vertical for	mat for M/S Shukla	8 Marks
	Name of Accounts	L. F	Debit Balance (\$)	Credit Balance (\$)		
	Premises		82000	_		
	Plant and Machinery		38000	_		
	Vehicles		21000	_		

	Dividend	8,50 3,21,00		3,000					
	* ***	Į	1	1		2	1		
	Taxation Proposed	15,00	0 22	2,500	and and the	3,000	29,000		
	Creditors Provision for	25,00	0 3	1	Cash at Bank Cash in Hand	40,000 5,000	1		
		35,00		1	Prepaid Expenses	6,000	8,000		
	Bank Overdraft	17,50	and the second	1	Bills Receivables	20,000			
	Reserves P&L	30,00		1	Debtors	70,000			
	Capital	70,00			Stock	40,000	45,000		
	Equity Capital Preference	1,20,00	1	3	Fixed Assets	1,40,000	1,95,000		
	Liabilities	2011 (₹	201	2 (₹)	Assets	2011 (₹)	2012 (₹)		
2 A	From the following vertical format.	ng prep	are con	mparat	ive balance	sheet after	er re arran	nging in	15 marks
		1 000	210	250	Total Assets		300 270	250	
	Total Liabilities	300	270	250	Assets		110 90	70	
	*				depreciation) Investments Total Non-cui		85		
	Total Capital	<u>60</u> 170	<u>45</u>	40 140	I Fixed Assets	(net of	190 180 102 85		
	Share Capital Retained Earnings	<u>130</u>	125 100	110	Inventories Total Current		46 32	38	
	Total Current Liabilities	32	20	31	(net of allowe bad debts)	nce for	120 130		
	Accrued Expenses Taxes Payable	80 18	90 15	70 9	Accounts rec	eivable	24 18		
	Liabilities Account Payable	2002	2001	2000	Assets	. 200	02 2001	2000	
1 C	Prepare trend ana		the foll	lowing	after re arra	nging prop	perly	(₹ '000)	7mark
1.0		7, 531 1.4							
	Total			2250	000 225	000			
	Loan from BOV		_		20	0000			
	Capital		-		120	0000			
	Net Profit		_		60	0000			
	Drawing			100					-
	Trade Payable		-			5000			
	Prepaid Expense	es			000 –				
	Trade Receivable	le		200		-			
	Cash at Bank				000 -				
	Inventory				000 -				
	Cash in Hand				000 –				
	Computer		1						

	OR						Librar
Q2 B	Convert the following	g into verti	ical forma	t and prepare	common s	ize statement	A Tuzerb
	Liabilities	2005 (₹)	2006 (₹)	Assets	2005 (₹)	2006 (₹)	Mar
	Equity Capital	-	· ·	Fixed Assets	***************************************		
	Preference Capital	50,000	1	1	4	1,75,000	
	Reserves	10,000			20,000		
	Profit and Loss	7,500	1		50,000		
	Account	1,200	10,000	Receivable	10,000	30,000	
	Bank Overdraft	25,000	25,000	Prepaid Expenses	5,000	6,000	
	Creditors	20,000	25,000	Cash at Bank	20,000	26,500	
	Provision for Taxation	10,000	12,500	Cash in Hand	5,000	15,000	
	Proposed Dividend	7,500					
		2,50,000	3,40,000		2,30,000	3,40,000	
3 A	The following is the b	valance she	eet as on 3	31 march 2004			15
C							
	10.13000						marl
	The following		E 17	maich, sc	004,		marl
	isbilities 14-1			lssels	04.		marl
	iebilities Capital Caulty Share Capital	1	000,000 E	Assets Buildings Machinery	04.	300,000	marl
	Lightilities Equity Share Capital Preference Share Capital Preference Share Capital Preference Share Capital	1 2	2,00,000 E ,00,000 N	Suildings Machinery Mangible Assets		2,00,000 1,00,000	marl
	Lishilities Equity Share Capital Equity Share Capital Preference Share Capital	1 2	2,00,000 E ,00,000 N 2,00,000 N ,50,000 N	Assets Buildings Machinery Assets Marketable Investr		1,00,000	mark
	Lishilities Equity Share Capital Equity Share Capital Preference Share Capital Profit and Loss A/C Profit and Loss A/C	1 2	2,00,000 E ,00,000 M 2,00,000 M ,50,000 M ,00,000 E	Buildings Machinery Intangible Assets Marketable Investr		1,00,000 1,00,000 50,000 1,50,000	marl
	Lishilities Equity Share Capital Equity Share Capital Preference Share Capital Preference Share Capital Preference Share Capital Reserve General Reserve Profit and Loss A/C Bank Overdraft Provision for Tax	1 2 1 1	2,00,000 E ,00,000 M 2,00,000 M ,50,000 M ,00,000 E 60,000 S 80,000 B	Buildings Machinery Intangible Assets Marketable Investr Debtors Block Bank Balance	nent	1,00,000 1,00,000 50,000 1,50,000 1,10,000 1,50,000	mark
	Lishilities Equity Share Capital Equity Share Capital Preference Share Capital Profit and Loss A/C Profit and Loss A/C	1 2 1 1	2,00,000 E ,00,000 M 2,00,000 M ,50,000 M ,00,000 E 60,000 S 80,000 B ,20,000 A	Buildings Machinery Intangible Assets Marketable Investr	nent	1,00,000 1,00,000 50,000 1,50,000 1,10,000 1,50,000	mark
	Lishilities Coulty Share Capital Preference Share Capital Reserve Profit and Loss A/c Profit and Loss A/c Sank Overdraft Provision for Tax Creditors	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2,00,000 E ,00,000 M ,00,000 M ,50,000 M ,00,000 E 60,000 S 80,000 B ,20,000 A	Buildings Machinery Intangible Assets Marketable Investr Debtors Block Bank Balance dvance for Good Ireliminary Expen	nent	1,00,000 1,00,000 50,000 1,50,000 1,10,000 1,50,000	mark
	Usbilities Guity Share Capital Foregrance Share Capital Preference	r ended 31s ods sold was es were ₹ 3 perating Inc were ₹ 20,0 e ₹ 40,000. k as on 31s and Profit a	2,00,000 E ,00,000 M ,00,000 M ,50,000 M ,00,000 E 60,000 S 80,000 A ,20,000 A point March, 20 s 92.5% of s 0,000 and looke a contingent March, 20 and Loss A/	Buildings Machinery Intangible Assets Marketable Investr Debtors Block Bank Balance Idvance for Good Ireliminary Expension Stales. Total operation During the year. In It liabilities on 31s Du was more that Ic in a vertical for	ing expenses penses and some tax product March 2003 in opening stom and calculations.	1,00,000 1,00,000 50,000 1,50,000 1,50,000 1,00,000 50,000 10,10,000 were ₹ 1,50,000 selling expenses, ovision ₹ 40,000, ock by ₹ 10,000, ate the following	mark
3B	Usbilities Guity Share Capital Foregrance Share Capital Preference	r ended 31s ods sold was es were ₹ 3 perating Inc were ₹ 20,0 e ₹ 40,000. k as on 31s and Profit a	2,00,000 E ,00,000 M ,00,000 M ,50,000 M ,00,000 S 80,000 S 80,000 S ,20,000 A A P ,10,000 S s 92.5% of s 0,000 and loome was 2. 100 incurred Contingen St March, 20 and Loss A/ k Turnover 2,50,000.	Buildings Machinery Intangible Assets Marketable Investr Debtors Block Bank Balance Idvance for Good Ireliminary Expension Stales. Total operation Stales amount during the year. In It liabilities on 31s D04 was more that I in a vertical form Ratio (4) Debtors Assume 360 day	ing expenses penses and some tax product March 2003 in opening stom and calculations.	1,00,000 1,00,000 50,000 1,50,000 1,50,000 1,00,000 50,000 10,10,000 were ₹ 1,50,000 selling expenses, ovision ₹ 40,000, ock by ₹ 10,000, ate the following	mark

F-15-5

as at 31st March, 2018	
Particulars Note No. 31.3.2018 (₹) 31.3.2017 (₹)	
1. Shareholders' Funds (a) Share Capital (b) Reserves and Surplus 2. Non-current Liabilities 1 4,00,000 5,00,000	
Long-term Borrowings 3. Current Liabilities 2 8,00,000 5,00,000	
(a) Trade Payables (b) Short-term Provisions Total (a) Trade Payables 1,50,000 1,00,000 56,000	
II. ASSETS 44,26,000 32,56,000	
1. Nnon-current Assets Fixed Assets (a) Tangible Assets (b) Intangible Assets 2. Current Assets (a) Current Investments (b) Inventories (c) Cash and Cash Equivalents Total 1. Nnon-current Assets 4 27,00,000 20,00,000 7	
Notes to Accounts	
Note No. Particulars 31.3.2018 (₹) 31.3.2017 (₹) 1. Reserves and Surplus (Surplus, i.e. Balance in the Statement of Profit and Loss) 4.00.000 5.00.000	
2. Long-term Borrowings 4,00,000 5,00,000	
8% Debentures 8,00,000 5,00,000 3. Short-term Provides 5,00,000	
3. Short-term Provisions Provision for Tax 76,000 56,000	
4. Tangible Assets Machinery 76,000 56,000	
(-) Accumulated Depreciation 33,00,000 25,00,000 (6,00,000) (5,00,000) 27,00,000 20,00,000	
Additional (i) During the year a machinery costing ₹ 8,00,000 on which accumulated depreciation was ₹ 3,20,000 was sold for ₹ 6,40,000. (ii) Debentures were issued on 1st April, 2017.	
	15
1. What will be the Gross Profit if, total sales is Rs 2,60,000,cost of net goods sold is Rs 2,00,000 & sales return is Rs10,000?	marks
2. Determine Working capital turnover ratio if, Current asset is Rs 1,50,000, current liability is Rs 1,00,000 & cost of goods sold is Rs 3,00,000.	
3. Determine stock turnover ratio if, Opening stock is Rs 31,000, Closing stock is Rs 29,000, Sales is Rs 3,20,000 & Gross profit ratio is 25% on sales.	
4. Calculate closing stock if current ratio is 2:1 and quick ratio is 1.5:1,	

•	current liabilities are rs 30,000	
	5. Calculate EPS if EBIT is rs 4,50,000, Long term loan of rs 2,00,000 is taken @10%, tax rate is 35%, equity capital is	





Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code: Class: TY Programme: Bachelor of Commerce Honours

BCOM Hons

Semester: VI

Library

Name of the Constituent College: S.K Somaiya College

Name of the Department: Commerce

Name of the Course: Financial Modelling Course Code: 131U01E602

Duration: 2 Hrs. Maximum Marks: 60

Instructions: 1) Draw neat diagrams 2) Assume suitable data if necessary 3)

Question No.								n neutralinen periodi eta er		Max. Marks
Q.1 a.	Attempt the following: From the following prepare Income statement and calculate EBITDA, Tax rate, PAT transferred to BS, Dividend payout ratio.									
	Particulars		2018	2019	2020	2	021	2022		
	Revenue	14,44	0.82 15	5,537.26	16,707.23	17,955	5.36 19	,286.53		
	Raw Materials	2,11	6.54	2,277.24	2,448.72	2,633	1.65 2	,826.76		
	Power	2,92	5.01	3,147.09	3,384.07	3,636	5.88 3	,906.51		
	Transport	3,91	3.33	,288.14	4,694.57	5,13	5.06 5	,612.20		
	Salaries	88	4.26	951.40	1,023.04	1,099	9.47 1	,180.98		
	Other exps	2,62	7.72	2,827.23	3,040.13	3,26	7.24 3	,509.47		
	D&A	58	2.64	566.09	554.10	540	5.32	542.51		
	Interest	9	8.53	98.53	98.53	98	8.53	98.53		
	Taxes	35	4.48	378.81	401.44	422	2.31	441.33		
	Dividend	33	0.25	352.91	374.00	393	3.44	411.17		
Q.2 a.	Attempt the foll Following are I 2021 and 2022.	lowing Balance	: e Sheets	of NEL	CO Ltd. fo				arch,	(10)
	Liabilities		2021	202	22 Assets		2021	20)22	
	Equity share cap		1,00,000		Fixed as	ssets	1,20,000			
	Preference share Capital	e	50,000	75,00	00 Stock		20,000	25,0	000	
	Reserves		10,000	15,00			50,000	62,5	00	
	Profit and loss account		7,500	10,00	Bills 00 receivab	ole	10,000	30,0	000	
	Bank overdraft		25,000	25,00	Prepaid 00 expense		5,000	6,0	000	
	Creditors		20,000	25,00	00 Cash in	bank	20,000	26,5	00	
	Provision for									
	taxation		10,000			hand	5,000	15,0	000	
	Dronggad divide	nda	7,500	12,50	00					
	Proposed divide	ilus	2,30,000	-						

of return is 2% while the re	report, the com	npany has an o	utstanding debt of	(5)
. Calculate the cost of deb and the stock's beta is 1.2.	llion as interest elevant market got and cost of ed	expense. The a ave a return of	pplicable risk-free 5% during the last	(3)
cribe financial modelling be	est practises			(0)
uss some limitations with f	inancial modelli	ng.	,	(8)
mpt the following:				(1)
ompany's net income last nce sheet accounts for the y	year was ₹91, /ear appear belov	000. Changes w:	in the company's	(10)
h	-13,000	7		
ounts receivable	16,000	-		
entory	21,000		and the second second second second second second	
paid expenses	-8,000	-		
g-term investments	30,000	-		
perty, plant and equipment	60,000			(
umulated depreciation	36,000			
ounts payable	-21,000			
rued expenses	14,000			
me taxes payable	42,000			
ds payable	-50,000			
nmon stock	20,000			
ained earnings	65,000			
company did not dispose term investments, issue are non stock during the year. Deginning and ending cash are a statement of cash flow following information was pany. Using the indirect medities section of the Statement	ny bonds payable The company destruction balances were ₹2 vs using the indire s taken from the ethod prepare the	le, or repurchase clared and paid 20,000 and ₹7,0 rect method. e financial rece Cash Flows fr	se any of its own d a cash dividend. 000, respectively.	(5)
	End of Year	Beginning of Year	Change	
			-13,900	
1	23,500	7.00		
		80,350	4.150 1	
1	23,500 84,500	80,350 94,300	4,150 5,900	
ounts receivable (net)	23,500 84,500 1,00,200	94,300	5,900	
n Dunts receivable (net) Intories	23,500 84,500			
			End of Year	End of Year Year Change

ć. d.	Explain in detail most Popular Financial Models. What are the advantages of Financial Modelling?	(8)
Q.4	Explain the following:	(15)
a. b.	Financial Modelling Discounted Cash Flow	
c	Valuation methods in financial modelling	
d.	IPO	
e.	Weighted cost of capital	





Semester: November 2023- April 2024 Examination: ESE Examination April 2023(UG Programme)

Programme code: 01

Programme: B.Com.(Hons.)

Class:TY

Semester: VI

Name of the Constituent College:

S K Somaiya College (SKSC)

Name of the department: Commerce

Course Code: 131UO1E602

Name of the Course: International

Duration: 2 Hrs Max. Marks: 60

Librany

Marketing

Instructions: All Questions are Compulsory

Question No.		Max. Marks	СО
Q-1A	Explain the concept of joint venture, outlining its merits and demerits. Utilize real-world examples or case studies to illustrate the advantages and disadvantages of this entry mode in international business contexts.	08	CO1
В .	You have been appointed as a business development manager for a multinational corporation planning to expand its operations into a new region. Explain in detail the concept of the commercial environment, highlighting its key components and their significance for international business expansion.	07	COI
Q -1C	OR Explain the international marketing research process, outlining its key steps and significance for global business expansion. Provide a practical example or case study to illustrate how effective market research can drive successful international marketing campaigns.	08	CO2
D	Explain the international Product Life Cycle, highlighting its key stages and implications for global product management.	07	CO2
Q-2A.	Define dumping and explain its types and reasons within the context of international trade.	08	CO3
В	Explain in detail the factors influencing the selection of a distribution channel for your products. Provide practical examples or case studies to illustrate how these factors can impact distribution channel decisions and contribute to the success of your company's market expansion strategy.	07	CO3
Q-2C	OR As a marketing consultant advising a service-based multinational corporation, explain the need for international service marketing in today's global business landscape.	08	CO4

D	Define service culture and explain its building blocks in detail. Provide practical examples or case studies to illustrate how each building block contributes to the development of a customer-centric organizational culture.	07	CO4
)-3 A .	Solve the given below case study: (5*3=15)	15	C02
	McDonald's Localization Strategy in India: McDonald's has been		
	successful in India by adopting a localization strategy that involves	5.2	
	adapting their menu to suit the local palate. For example,		
	McDonald's India offers vegetarian options like the McAloo Tikki		
	burger, which is made with a spicy potato patty, as well as regional	Y " "	
	dishes like the Masala Dosa burger. Additionally, McDonald's India		
	also offers delivery and drive-through services, which are popular in		
	India due to the heavy traffic and limited parking in many urban		
	areas.		
	The digital economy, everyone wants in but some are doing better		
	than others. While McDonald's may seem like a traditional brand it	-4-74	
	has made great strides in modernizing its customer experience. From		
	adding digital ordering kiosks in restaurants to creating one of the		
	most widely used mobile apps in the retail sector it is not stuck in the		
	past.		
	Most recently McDonald's took a page from Starbucks who is often		
	praised for its tech and introduced its own loyalty program. Loyalty		
	programs have been around forever, you are probably enrolled in		
	several. But the loyalty programs retailers are employing today are		
	being used as a clever way to gather more data on customers and as a		
	way to turn customers into digital shoppers. Take a look at how		
	McDonald's is using its loyalty program as well as other digital		
	initiatives to stay ahead of the competition.		
	Questions		
	1. Summarize the above case with reference to Indian market?		
	2. Justify the digital marketing strategies adopted by McDonald		
	to meet the demand of Indian consumers by serving its menu		
	online?		

	3. Enumerate the factors influencing selection of a distribution channel?		September 5 Cook of Continues
Q-4	Attempt the following concept questions. Three marks each	15	CO1
	a) OPEC		
	b) Anti-Dumping Law		CO2
	c) Gray Market		CO3
	d) Segmentation, Targeting and Positioning (STP)		CO4
	e) International Service Marketing		CO4



Semester: November 2021- April 2023 Examination: ESE Examination April 2023(UG Programme)

Programme code: 01

Instructions:

Programme: B.Com.(Hons.)

Class:TY

Semester: VI

Name of the department: Commerce

Name of the Constituent College:

S K Somaiya College (SKSC)

Course Code: 131UO1E602

Name of the Course: International

Duration: 2 Hrs Max. Marks: 60 Library

Marketing

Question No.		Max. Marks
Q-1A B	Enumerate in details phases of international marketing? Explain Joint Venture with its merits and demerits?	08
В	OR	07
Q-1C D	Explain non-tariff barriers and its types? Explain in details commercial environment?	08 07
Q- 2 A B	Define IMF. Explain objectives and function of IMF? Explain in brief International marketing research process?	08 07
	OR	
Q- 2 C D	Explain brief international Product Life Cycle? Define Dumping. Explain types /reasons for dumping?	08 07
Q-3 A B	Explain detail factors influencing selection of a distribution channel? Summarize in detail devising the international marketing plan?	08 07
	OR	
Q-3 C D	Explain in brief need of international service marketing? Define service culture. Explain building blocks of service culture?	08 07
Q-4	Solve the given below case study: (5*3=15)	15
	McDonald's Localization Strategy in India: McDonald's has been successful in	
	India by adopting a localization strategy that involves adapting their menu to suit	
	the local palate. For example, McDonald's India offers vegetarian options like	

the McAloo Tikki burger, which is made with a spicy potato patty, as well as regional dishes like the Masala Dosa burger. Additionally, McDonald's India also offers delivery and drive-through services, which are popular in India due to the heavy traffic and limited parking in many urban areas.

The digital economy, everyone wants in but some are doing better than others. While McDonald's may seem like a traditional brand it has made great strides in modernizing its customer experience. From adding digital ordering kiosks in restaurants to creating one of the most widely used mobile apps in the retail sector it is not stuck in the past.

Most recently McDonald's took a page from Starbucks who is often praised for its tech and introduced its own loyalty program. Loyalty programs have been around forever, you are probably enrolled in several. But the loyalty programs retailers are employing today are being used as a clever way to gather more data on customers and as a way to turn customers into digital shoppers. Take a look at how McDonald's is using its loyalty program as well as other digital initiatives to stay ahead of the competition.

Questions

- 1. Summarize the above case with reference to Indian market?
- 2. Justify the digital marketing strategies adopted by McDonald to meet the demand of Indian consumers by serving its menu online?
- 3. Enumerate the factors influencing selection of a distribution channel?



Semester: November 2022- March 2023 Examination: ESE Examination March 2023(UG Programme)

Programme code: 01 Programme: B.Com(H)

Class: TY

Semester: VI

Name of the Constituent College:

S K Somaiya College (SKSC)

Name of the department:

Commerce

Course Code: 131U01C602

Name of the Course: Management

Accounting

Duration: 2 Hrs **Max. Marks:** 60

Instructions:

Question No.						Max. Marks
Q-1 A	statement showing the	work for the	ing capital re year. The co	equirements to st structure for	equest you to prepare a for a level of activity of or the company's product	15 Marks
	Raw material 3 Labour 2 Overhead 2	Cost pe 0 0 3.5 9.99	er unit			
	for 2 months.	100% half a in stoc applier ebtors:	complete in remonth's prod k on an avera s: 1 month. 2 months.	egard to mate uction. ge for 1 mon		
Q-1 B	From the following prepared Trial balance as on 31/3		alance sheet i	n vertical for	mat for M/S Shukla	8 Marks
	Name of Accounts	L. F	Debit Balance (\$)	Credit Balance (\$)		
	Premises		82000	_		
	Plant and Machinery		38000	_		
	Vehicles		21000	will-resp.		

Computer
Inventory 12000 - Cash at Bank 18000 - Trade Receivable 20000 - Prepaid Expenses 5000 - Trade Payable - 25000 Drawing 10000 - Net Profit - 60000 Capital - 120000 Loan from BOV - 20000 Total 225000 225000
Cash at Bank 18000 - Trade Receivable 20000 - Prepaid Expenses 5000 - Trade Payable - 25000 Drawing 10000 - Net Profit - 60000 Capital - 120000 Loan from BOV - 20000 Total 225000
Trade Receivable 20000 — Prepaid Expenses 5000 — Trade Payable — 25000 Drawing 10000 — Net Profit — 60000 Capital — 120000 Loan from BOV — 20000 Total 225000 225000
Prepaid Expenses 5000 — Trade Payable — 25000 Drawing 10000 — Net Profit — 60000 Capital — 120000 Loan from BOV — 20000 Total 225000 225000
Trade Payable - 25000 Drawing 10000 - Net Profit - 60000 Capital - 120000 Loan from BOV - 20000 Total 225000 225000
Drawing 10000 - Net Profit - 60000 Capital - 120000 Loan from BOV - 20000 Total 225000 225000
Net Profit - 60000 Capital - 120000 Loan from BOV - 20000 Total 225000 225000
Capital - 120000 Loan from BOV - 20000 Total 225000 225000
Loan from BOV - 20000 Total 225000 225000
Total 225000 225000
223000
Liabilities 2002 2001 2000 Assets 2003 2004
Account Payable 200 Assets 2002 2001 2000
Accrued Expenses 18 15 9 Accounts receivable 24 18 14
Liabilities 130 405 bad debts) 120 130 138
Share Capital 110 100 100 Total Current Access 46 32 38
Total Capital 49 40 Fixed Assets (net of 102 95 00
140 depreciation)
Total Non-current Assets 110
Total Liabilities 300 270 250 70
300 270 250 Total Assets 300 270 250

-								
	NAMES CONTRACTOR CONTR						10	milya School of Con
	Liabilities	2011 (₹)	2012 (₹)	Assets	2011 (₹)	2012 (₹)	La Same	Library
	Equity Capital	1,20,000	1,85,000	Fixed Assets	1,40,000	1,95,000	1	minary
	Preference Capital	70,000	95,000	Stock	40,000	45,000	10	Consispin whi
	Reserves	30,000	35,000	Debtors	70,000	82,500		
	P&L	17,500	20,000	Bills Receivables	20,000	50,000		
	Bank Overdraft	35,000	45,450	Prepaid Expenses	6,000	8,000		
	Creditors	25,000	35,000	Cash at Bank	40,000	48,500		
	Provision for		_	Cash in Hand	5,000	29,000		
	Taxation	15,000	22,500					
	Proposed Dividend	9 500	20.050					
	DIVICEIG	8,500 3,21,000	20,050		* ***	nonexecute out to the second		
		3,21,000	4,58,000		3,21,000	4,58,000		
	OR				According to the second se	The state of the s		
2 B	Convert the following	ng into vert	ical forma	at and prepare	common s	ize statemen	t	15
	Liabilities	2005 (₹)	2006 (₹)	Assets	2005 (₹)	2006 (₹)		Marks
	Equity Capital	1,00,000	1,65,000	Fixed Assets	1,20,000	1,75,000		
	Preference Capital	50,000	8		20,000	25,000		
	Reserves	10,000		Debtors	50,000	62,500		
	Profit and Loss Account	7,500	10,000	2	10,000	30,000		
	Bank Overdraft	25,000	25,000	Receivable Prepaid Expenses	5,000	6,000		
	Creditors	20,000	25,000	Cash at Bank	20,000	26,500		
	Provision for	10,000	-	Cash in Hand	5,000	15,000		
	Taxation	Vol.45000000000000000000000000000000000000		,				
	Proposed Dividend	7,500	12,500					
		2,30,000	3,40,000	***************************************	2,30,000	3,40,000		
		izo Palano	e Sheet a	nd interpret	he same			
	Prepare common s	ize Dalain	e once a	ina mecipici	uate blanker			
3 A	Prepare common s	ize Dalani		mu mecipiet				15

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Balance Sheet of R M Ltd as at 31st March, 2017

·*/\p \p \p.	Particulars	Note No.	31.3.2017 (₹)	31.3.2016 (₹)
I.	EQUITY AND LIABILITIES			-
	1. Shareholders' Funds			
	(a) Share Capital		15,00,000	10,00,000
	(b) Reserves and Surplus (Balance in Statement of Profit and Loss)		7,50,000	6,00,000
	2. Non-current Liabilities	1	n	
	Long-term Borrowings	1	1,00,000	2,00,000
	3. Current Liabilities	-		2000
	(a) Trade Payables		1,00,000	1,10,000
	(b) Short-term Provisions	2	95,000	1
	Total		25,45,000	19,90,000
II.	ASSETS		and the same of th	The state of the s
	1. Non-Current Assets			e company
	(a) Fixed Assets	in the second		
	(I) Tangible Assets	3	10,10,000	9,00,000
	(ii) Intangible Assets	4	2,80,000	
	(b) Non-current Investments		5,00,000	, ,
	2. Current Assets		and a contract of	KARING BOTTON
	(a) Inventories	*	1,80,000	1,00,000
	(b) Trade Receivables	-	2,00,000	1
	(c) Cash and Cash Equivalents	5	3,75,000	1
	Total		25,45,000	Specialization of a serial part of an angle of the series of pr
Section of video		A service and the service and	CALL DESCRIPTION OF THE PROPERTY AND ADDRESS OF THE PARTY	1

Notes to Accounts

Note No.	Particulars	31.3.2017 (₹)	31.3.2016 (₹
1.	Long-term Borrowings	27 *** **	
	9% Debentures	1,00,000	2,00,000
	organization of the state of th	1,00,000	2,00,000
2.	Short-term Provisions		
	Provision for Tax	95,000	80,000
	a reference of the control of the co	95,000	80,000
3.	Tangible Assets	-	
	Plant and Machinery	12,10,000	11,40,000
	Accumulated Depreciation	(2,00,000)	(2,40,000)
		10,10,000	9,00,000
4.	Intangible Assets	-	
	Goodwill	2,80,000	2,00,000
	And the second s	2,80,000	2,00,000
5.	Cash and Cash Equivalents	de capacie.	
	(i) Cash in Hand	70,000	3,50,000
	(II) Bank Balance	3,05,000	2,90,000
min the think and the house the transparence was a blood		3,75,000	6,40,000

Additional Information:

(i) During the year, a machine costing ₹ 80,000 on which accumulated depreciation was ₹ 50,000 was sold for ₹ 30,000.

(ii) 9% Debentures were released on 31st March, 2017

Q3B

From the following prepare cash flow statement

1	Balance Sheet as at 31st Ma	Note No.	31.3.2018 (₹)	31.3.2017 (₹)	
I.	EQUITY AND LIABILITIES	The second secon	sur reason and sure or the sure of	Sandie Com Conference San Com Com Com	
-	1. Shareholders' Funds				
-	(a) Share Capital		30,00,000	21,00,000	Sumary's School
1	(b) Reserves and Surplus	1	4,00,000	5,00,000	X Sallar
Marin- Marin-	2. Non-current Liabilities			10	(
	Long-term Borrowings	2	8,00,000	5,00,000	. Librar
	3. Current Liabilities		3 50 000	7 00 000	
	(a) Trade Payables	3	1,50,000	1	Pulseama c
	(b) Short-term Provisions	3	76,000	LA HES CORRESPONDENCE MANUEL PARTITION S	The interior
	Total		44,26,000	32,56,000	
II.	ASSETS				
	1. Nnon-current Assets				
	Fixed Assets (a) Tangible Assets	4	27,00,000	20,00,000	
	(b) Intangible Assets		8,00,000	1	
	2. Current Assets		3,00,000	7,00,000	
	(a) Current Investments		89,00	78,000	
	(b) Inventories		8,00,00		
	(c) Cash and Cash Equivalents		37,00		
enegation .	Total		44,26,00	32,56,000	
Notes	to Accounts	Lear	nCBSE.in		
Note	No. Particulars	# 1000 mm 1000	31.3.2018 (₹)	31.3.2017 (₹)	
1.	Track to dila wat branch			The state of the s	
	(Surplus, i.e. Balance in the Statement of Proj	it and Loss)	4,00,000	5,00,000	
			4,00,000	5,00,000	
. 2.	Long-term Borrowings	220, Kr.1.	The second secon	The second second second section of the Power Second	
	8% Debentures		8,00,000	5,00,000	_
	Tammera and the same and the sa	1	8,00,000	5,00,000	
3.	Short-term Provisions	Section 2	THE PROPERTY OF THE PROPERTY O	· Comparing and a more surpressive and	
	Provision for Tax		76,000	56,000	
		- Donata	76,000	56,000	
4	Tangible Assets	part of	The second section is the second second second second section (1994)	A STANDARD STANDARD CONTROL TO STANDARD	
	Machinery		33,00,000	25,00,000	
	() Accumulated Depreciation		(6,00,000)	(5,00,000)	
			27,00,000	20,00,000	
(i) I	itional Information: During the year a machinery cos eciation was ₹ 3,20,000 was sold fo	-		n accumulated	
(ii) I	Debentures were issued on 1st Apri	l, 2017.			
Con	Debentures were issued on 1st Apri ceptual questions (5 questions of 3	marks each)			15 mark
Con	Debentures were issued on 1st April ceptual questions (5 questions of 3 1. Determine Debtors turnover rat sales is 25% of credit sales and debtors is Rs 20,000	marks each) tio if, closing d excess of cl	losing debtor	s over opening	
Cond	Debentures were issued on 1st April ceptual questions (5 questions of 3 1. Determine Debtors turnover rai sales is 25% of credit sales and debtors is Rs 20,000 2. If sales is Rs 10,00,000, sales re Rs 2,00,000, Income tax is 40%	marks each) tio if, closing dexcess of cluturns is Rs 50, Net profit ra	0,000, Profit E	s over opening Before Tax is	
Cond	Debentures were issued on 1st April Ceptual questions (5 questions of 3 1. Determine Debtors turnover rat sales is 25% of credit sales and debtors is Rs 20,000 2. If sales is Rs 10,00,000, sales re Rs 2,00,000, Income tax is 40% 3. Determine Working capital tu 1,50,000, current liabilities is R 3,00,000.	marks each) tio if, closing dexcess of clums is Rs 50, Net profit rarnover ratio if s 1,00,000 and	osing debtor 0,000, Profit E tio is f, Current asso d Cost of goo	Before Tax is ets is Rs ds sold is Rs	
Cond	Debentures were issued on 1st April Ceptual questions (5 questions of 3 1. Determine Debtors turnover raisales is 25% of credit sales and debtors is Rs 20,000 2. If sales is Rs 10,00,000, sales re Rs 2,00,000, Income tax is 40% 3. Determine Working capital tu 1,50,000, current liabilities is R	marks each) tio if, closing dexcess of clums is Rs 50, Net profit rarnover ratio if s 1,00,000 and if, Opening st 3,20,000 and 0	losing debtor 1,000, Profit E tio is f, Current assed d Cost of goo tock is Rs 31, Gross profit re	Before Tax is ets is Rs ds sold is Rs 000, Closing atio is 25% on	

Q4



Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code:01
Programme: B.com Hons

Name of the Constituent College: S.K.Somaiya college

Course Code: 131U01C603
Name of the Course: Indirect tax

Duration: 2 Hrs.

Maximum Marks: 60

Instructions: 1) Figures to the right indicates the full marks.

2) Use of simple calculator is allowed.

Question No.			Max.
Q.1	(A) Mohini Charitable Institution, an entity registered under S Income Tax Act, 1961 and registered in GST, has furnished yo details with respect to the activities undertaken by it during January, 2022. You are required to compute its Taxable Value of information given below:	ou the following	(08)
	Particulars Membership for a serial Control of the serial Control	Amount in (Rs.)	
	Membership fees received from members (@750 per year) Amount received for advancement of educational programs relating to abandoned or orphonod or the second or the seco	4,00.000	
	relating to abandoned or orphaned or homeless children. Amount received for renting of commercial property owned by Trust.	7,00.000	
	Amount received for counselling of terminally ill person	15,00,000	
	Fees charged for Yoga Camp conducted by Trust	6,50,000	
	Amount received relating to preservation	3,00,000	
	Payment made for the services received in England, for the purposes of providing' of Forest and Wildlife from a service provider located charitable activities	7,00,000	
	(B) Explain the features of Goods and service tax.		(07)
	OR		
	(C) Describe the eligible person and conditions of compositions of services.	on scheme for	(08)
	(D) Briefly explain the definition of business u/s 2(17).		(07)
Q.2	(A) Mr. Dhaval, registered in state of Gujrat provides following demonth of June. Calculate his net Tax Liability for the month of June.	etails for the	(08)
	Opening Balance in Electronic Credit Ledger as on 1st June: IGST - 8,000 CGST - 64,000		
	SGST- 16,000		
	Transactions during the month:		

Particulars	7
Sold Goods @ 18 % GST to Meenal in Baroda, Gujrat	
Sold Goods @ 12% GST to Chetan in Chennai,	32,00,000
Tamilnadu Tamilnadu	48,00,000
Sold Goods @ 5% GST to Amit in Jaipur, Rajasthan	12,00,000
Purchased goods (a) 18% GST from Surat Guiret	14,00,000
Provided Services @ 5% GST to Apeksha in Delhi	3,20,000
Availed Services @ 18% GST from Mumbai, Maharashtra	12,00,000

(B) Shri Sai Ltd., a registered dealer, furnishes the following information relating to goods sold by it to B Ltd. in the course of intra-State supply.

(07)

Particulars	upply.
	₹
1. Price of the goods	6,00,000
2. Municipal tax	
3. Inspection charges	8,000
A Subsidy received Co.	60,000
4. Subsidy received from Shri Krishna Trust	1,00,000
(as the product is to be used by a blind association)	1,00,000
5. Late fees for delayed payment (though B Ltd. made late	6.000
payment but these charges are waived by Shri Sai Ltd.)	6,000
6 Weight out these charges are walved by Shri Sai Ltd.)	200
6. Weighment charges [B Ltd. pays to R Ltd.)	4,000
Sai Ltd.)]	1,000
1 1 1	

Determine the value of taxable supply (as per GST law) made by Shri Sai Ltd. Items given in (2) to (6) are not considered while arriving at the price of the goods given in (1).

OR

(C) You are required to calculate, ITC available for the month of March 2021 from the given information of Ajanta Ltd.

(08)

Particulars	₹
Accounting services availed	36,000
Professional fees paid to Mr. Avi for providing Auditing Services	18,000
Refreshments provided during Annual Day celebrations	72,000
Raw Materials used in production process	54,000
Repairs of building premises (No tax invoice available)	1,26,000
Purchase of Plant & Machinery	90,000
Inputs purchased for constructing 1st floor	8.000
Pick up and Drop facility for employees (mandatory)	50,000

(D) From following transactions related to Continuous Supply of goods, find out the time of supply for each of the case:

(07)

Sr. No	Date of Invoice	Date of Statement of Accounts	Date of receipt of payment
1	30-11-2022	05-12-2022	11-12-2022
2	05-11-2022	05-11-2022	04-11-2022
3	20-12-2022	19-12-2022	22-12-2022
4	25-12-2022	02-01-2023	10-01-2023

*	5	22-01-2021	19-01-2021	11-01-2021	May Comple 30%
	6	22-10-2022	25-11-20222	12-11-2022	Se Libra
	7	16-12-2022	6-12-2022	10-12-2022	View No.
					Margari
Q.3	(A) Ms. Ra	makiran, states	the following trans	sactions of her bus	siness in (08)
	Rajasthan. Is	she liable to get r	egistered under GST	?? If yes from when?	
	Date	Particul		Amount	
	05/12/20		supplied to Pali	9,00,000	
	07/12/20	2011100	s provided to Ajmer		
	09/12/20		purchased from Jodh	pur 5,50,000	
	11/12/20	2011100	s provided to Jaipur	15,30,000	
	12/12/20		s provided to Udaipu	ır 3,70,000	
	15/12/20	- COOGD I	supplied to Kota	5,00,000	
	20/12/20	Service Service	s availed from Bikar	ner 8,00,000	
	(B) Explain t	he provision of Sp	pecial audit.		(07)
			OR		
	(C) Describe	the process of reg	istration u/s 25.		(08)
	(D) Discuss t	he provisions for	furnishing the details	s of outward supply u/	\sqrt{s} 37. (07)
Q.4	Explain the fo	ollowing concepts	: (5 mark each)		(15)
	(A) Recei	pt Voucher and its	content		(13)
	(B) Electr	onic cash ledger.			
	(C) Mixed	supply with exar	nples		





Semester: November 2022- April 2023

Examination: ESE Examination April 2022(UG Programme)

Programme code: 01

Programme: B.COM [H]

Name of the Constituent College:

S K Somaiya College (SKSC)

Class: TY

Semester: VI

Name of the department:

Commerce

Course Code: 131U01E603

Name of the Course: Cost

Accounting

Duration: 2 Hrs Max. Marks: 60

Instructions:

Question No.					Max
2100					Mar
Q-1	out to be ₹ 2,40,00 prepare a Reconcilia	0. Given the ation Stateme	ertified the financial accessame, as per costing boo following information yent showing the reasons for and Loss Account	oks was coming ou are asked to or the gap.	8 Marl
	Particulars	₹	Particulars	Cr.	
	To Opening stock A/c To Purchases A/c To Direct Wages A/c To Factory Overheads A/c	8,25,000 24,72,000 2,30,000 2,10,000	By Sales By Closing Stock A/c	₹ 34,65,000 7,50,000	
	To Gross Profit c/d	4,83,000 42,15,000		42,15,000	
	To Admin. Expenses A/c To Selling Expenses A/c To Net Profit	95,000 2,25,000 1,68,000	By Gross Profit b/d By Sundry Income A/c	4,83,000	
	The costing records show:	4,88,000		4,88,000	
	(i) Book value of closin	t considered irect wages are cove absorbed at	orbed to the extent of ₹1,8 £2,46,000 red at 3% of selling price 5% of selling price.		7
	Year	Sales (Profit (₹)	e as follows:	Marks
	2014 2015 You are required to ca (i) P/V Ratio (ii) B.E.P	1,50,000 1,70,000	₹) Profit (₹) 20,000 25,000		TATELY S

	(v) Prof.	it when gin of sa	quired to ear sales are ₹ 2 afety at a prosts of the two	2,50,000 ofit of ₹	50.000	00			6
			(OR					
Q-1	A) A transport of 5 tonne of distance of 5 Particulars Cost of truck Diesel, oil, grapairs and Driver's (more Cleaner-cum Insurance (present Super Estimated limits return jour On the assumption of the second of	k grease (pmaintent) maintent onthly) vn-attenda per year) e (per year) e (per year) he city, rney it c	each way. per trip each nance (per mwages ant's wages (per per charges (per per charges (per per charges (per per per per per per per per per per	way) nonth) (monthler year) railable ight online	ly) for a full loy upto 20%	₹ 1,80,0 30 1,500 1,500 750 9,000 3,000 6000 10 ad of t	the truck a	and on	8 Mark
	(i) Operating cos (ii) Rate per ton percent on co (iii) What freigh	st per tor one per ost is to land should	mine the follonne-km, trip that the be earned, and the compa	compand	any should	charge	e if profit	if 50	
	(i) Operating cos (ii) Rate per ton percent on co (iii) What freigh truck for one B) Prepare a Sta	of deterring the per torust is to lost is to lost should day for	mine the follonne-km, trip that the be earned, and the compart a trip to the	e compand any cha	any should arge if one d back?	charge	e if profit	if 50	
	(i) Operating cos (ii) Rate per ton percent on co (iii) What freightruck for one B) Prepare a Sta Particulars	of deterring the per torust is to lost is to lost should day for	mine the follonne-km, trip that the be earned, and the compart a trip to the	e compand any cha city and	any should arge if one d back?	charge	e if profit s to engag	if 50	
	(i) Operating cos (ii) Rate per ton percent on co (iii) What freigh truck for one B) Prepare a Sta	of deterring the per torust is to lost is to lost should day for	mine the follonne-km, trip that the be earned, and the compart a trip to the	e compand any chacity and at Produ Deg	any should arge if one d back? action. gree of comp Materials Labour	charge	e if profit to engag	if 50	7 Marks
	(i) Operating cos (ii) Rate per ton percent on co (iii) What freightruck for one B) Prepare a Sta Particulars	ess I	trip that the be earned, and the comparatrip to the	e compand any cha city and Deg	any should arge if one d back? action. aree of comp	charge	e if profit to engag	if 50	7 Marks
Q-2	(i) Operating cos (ii) Rate per ton percent on co (iii) What freightruck for one B) Prepare a Sta Particulars Opening stock Transfer from Proce Transfer to next pro Units scrapped Normal loss Closing stock	ess I	trip that the be earned, and the comparatrip to the comparatrip to the of Equivalen 1600 units 10,200 Units 800 Units 10% of Inp 1,800 Units	e compand any cha city and Deg	any should arge if one d back? action. gree of comp Materials Labour Overhead Materials Labour Overhead	wants	70% 60% 60% 40%	if 50 ge the	Marks
Q-2	(i) Operating cos (ii) Rate per ton percent on co (iii) What freightruck for one B) Prepare a Sta Particulars Opening stock Transfer from Proce Transfer to next pro Units scrapped Normal loss	ess I cess esses throwwere is	trip that the be earned, and the comparatrip to the of Equivalen 1600 units 10,200 Units 10% of Inp. 1,800 Units 1	e compand any charcity and Deg	any should arge if one d back? action. aree of comp Materials Labour Overhead Materials Labour Overhead The other	charge wants	70% 60% 60% 40%	if 50 ge the	
Q-2	(i) Operating cos (ii) Rate per ton percent on co (iii) What freightruck for one B) Prepare a Sta Particulars Opening stock Transfer from Proce Transfer to next pro Units scrapped Normal loss Closing stock A) A product pas cost of ₹ 1.10 as follows:	ess I cess esses thro erse thro	trip that the be earned, and the compa a trip to the following a trip to the following a trip to the following follo	its s cocesses cess A. Proce	any should arge if one d back? action. gree of comp Materials Labour Overhead Materials Labour Overhead The other of	wants bletion d C. 10 direct	70% 60% 60% 40%	if 50 ge the	Marks
Q-2	(i) Operating cos (ii) Rate per ton percent on co (iii) What freight truck for one B) Prepare a Sta Particulars Opening stock Transfer from Proce Transfer to next pro Units scrapped Normal loss Closing stock A) A product pas cost of ₹ 1.10 as follows: Sundry Materials	ess I cess sees throwwere is proceed and the should be seed to be	nine the follone-km, trip that the be earned, and the comparation to the of Equivalen 1600 units 10,200 Units 10% of Inp. 1,800 Units ugh three presued to Process – A	its socesses cess A. Proce 1,500	any should arge if one d back? action. aree of composite Materials Labour Overhead Materials Labour Overhead The other composite Materials A, B and The other composite Materials The other composite Materials A, B and The other composite Materials The other composite Materials A, B and The other composite Materials The other compos	charge wants bletion d C. 1(direct	70% 60% 60% 60% 0,000 units expenses v	if 50 ge the	Marks
Q-2	(i) Operating cos (ii) Rate per ton percent on co (iii) What freightruck for one B) Prepare a Sta Particulars Opening stock Transfer from Proce Transfer to next pro Units scrapped Normal loss Closing stock A) A product pas cost of ₹ 1.10 as follows:	ess I cess esses thro erse thro	nine the follone-km, trip that the be earned, and the comparatrip to the of Equivalent 1600 units 10,200 Units 10,200 Units 10% of Inp. 1,800 Units 10% of Inp. 1,800 Units 10% of Inp. 1,800 Units	its s cocesses cess A. Proce	any should arge if one d back? action. aree of comp Materials Labour Overhead Materials Labour Overhead The other of the content of the other of the content of the co	charge wants bletion d C. 10 direct	70% 60% 60% 60% 0,000 units expenses verses – C	if 50 ge the	Marks

process 'A' was sold at ₹ 0.25 per unit and that of 'B' at ₹ 0.50 per unit and that of C at ₹ 1.00. The overhead charges were 160% of direct labour. The final product was sold at ₹ 10 per unit fetching a profit of 20% on sales. Find out the percentage of wastage in Process 'C'.

B) Following figures have been extracted from the books of M/s. POR ltd.

Year	Sales (₹)	Total Cost (₹)
2020	4,00,000	4,15,000
2021	5,00,000	4,85,000

You are required to calculate:

Q-2

- 1. PV Ratio, Fixed Costs, Break Even Point.
- 2. Sales required to earn a profit of ₹ 45,000.
- 3. Margin of Safety in the year 2021.

OR

A) Given below is the Trading and Profit and Loss Account of Vikas Electronics for the accounting year ended 31st March, 2017.

Dr.			Trading an	Profit & Loss Accou	nt Cr	r.
	D					

	ng and From	La Loss Account	Cr.
Particulars	₹	Particulars	₹
To Materials Consumed To Direct Wages A/c	3,00,000 2,00,000	By Sales A/c (2,50,000 units @ ₹ 3)	7,50,000
To Factory expenses A/c To Office expenses A/c	1,20,000 40,000		
To S & D expenses A/c To Net Profit	80,000		
	10,000		
	7,50,000		7,50,000

Normal output of the factory is 2,00,000 units. Factory overheads are fixed upto ₹ 60,000 and office expenses are fixed for all practical purposes, selling and distribution expenses are fixed to the extent of ₹ 50,000 the rest are variable. Prepare Cost sheet and a Statement of Reconciliation of Profit as per Cost Accounts and Financial Accounts.

B) An entrepreneur owns a bus which runs from Mumbai to Pune and back for 25 days in a month. The distance from Mumbai to Pune is 170 kms. The bus completes the trip from Mumbai to Pune and back on the same day. Calculate the fare to be charged to passengers if a profit of 33 1/3rd % on cost is expected.

The following further information is available:

Particulars	₹
Cost of Bus Salary of Driver per month Salary of Conductor Fixed Office Overheads Insurance p.a. Diesel consumption 16 kms. per litre costing Local Taxes p.a. Oil and Lubricants per 100 kms. Repairs and Maintenance p.a.	3,00,000 1,050 700 480 6,720 25 per litre 1,200 20 1,000

7 Marks

8 Marks

7 Marks

	License Fees p.a. Normal Seating Capacity Depreciation Rate		2,840 50 passengers 20% p.a.		
	The bus usually runs full upto 90% of its payable on the cost of bus at 10%p.a.	capacity both wa	ays. Permit fee is		
Q-3	 A) New Ranjeet Hotel has three types of suites for its customers, viz. single room, double room and three rooms respectively. State the rent to be charged for each type of suite on the basis of the following information: (i) The number of suites of each type are: a. Single room suites 100. b. Double room suites 30. c. Three room suites 20. (ii) The rent of double room suite is to be fixed at 1½ times the single room suite and that of three room suite as twice the single room suite. 				
	(iii) The occupancy of each type of suite is	Summer	Winter	-	
	Single room suites Double rooms suites	90%	50%		
	Three rooms suites	80% 60%	20%		
	b) Room attendant's wages when occu Single room suites Double rooms suites Three rooms suites	Summer ₹2 ₹3 ₹4	Winter ₹3.00 ₹4.50		
	c) Lighting, heating and power for full	month when occ	₹6.00		
		Lighting, Heating	Power		
	Single room suites Double rooms suites	₹40	₹20		
	Three rooms suites	₹60 ₹80	₹30 ₹40		
	d) Repairs and renovation Linen, etc. ₹ 45,000 Interior decoration ₹ 50,000 Sundries ₹ 31,550 e) Depreciation: Building @ 5% on ₹ Furniture @ 10% on ₹ 1,00,000. AC @ 10% on ₹ 2,00,000. (v) Summer may be assumed for 7 months A month may be taken as 30 days. (vi) Profit @ 25% on cost.	14,00,000.			
	B) R Ltd. Manufacturing chairs provides the Fixed cost ₹ 50,000 for the year Variable cost ₹ 20 per chair Capacity 2,000 chairs per year	ne following inforr	mation:	7 Marks	

Q-3	i) BEP ii) Number iii) BEP & iv) What sl at ii) ab year wi	r of chairs to be Sales, if the se hould be the So ove, if the con th an additional	lling price chan elling price to apany can man I fixed cost of OR it passes throu	profit of ₹ 30, nges to ₹ 60 pmaintain a profufacture 600 ₹ 2,000?	er chair ofit per chair as chairs more per cha	8 Marks
	Direct wages Production overheads 1,000 units @`6 per undistributed at 100% on	18,000 18,000 unit was introd	4,000	6,000	5,924 8,000 - n overhead to be	
	ACTUAL OUTPUT	UNITS	NORMAL LOSS	VALU (₹ per	E OF SCRAP unit)	
	Process-II Process-III	950 840 750	5% 10% 15%	4 8 10		
	I D) THE HELDIOLIS	of a manufact	uring company	anneared at	₹ 64 500 as per	7
	financial recor	ds for the year, showed a new of the figures	ar ended 31st t profit of ₹86	December, 6,460 for the	₹ 64,500 as per 2016. The cost same period. A nts revealed the	7 Mark
	financial recorbooks however careful scrutiny following facts (i) Income (ii) Bank In (iii) Work o (iv) Depreci (v) Depreci (vi) Admini (vii) Loss du financia (viii) Interest	ds for the year, showed a new of the figures of the	ar ended 31st t profit of ₹ 86 from both the n financial books inancial books recovered in financial rec d in cost ads over-recov nce charged in	December, 5,460 for the sets of account labeled 2, 6,460 for the sets of account labeled 2, 6,460 for the sets of account labeled 2,460 for the se	2016. The cost same period. A nts revealed the ₹ 0000 250 550 600 0000 850	7 Mark
	financial recorbooks however careful scrutiny following facts (i) Income (ii) Bank In (iii) Work o (iv) Depreci (v) Depreci (vi) Admini (vii) Loss du financia (viii) Interest cost acc (ix) Stores a (x) Loss du	ds for the year, showed a new of the figures of the	ar ended 31st t profit of ₹ 86 from both the n financial books recovered in financial rec d in cost ads over-recove nce charged in s not included redit in financial on in stock value	December, 6,460 for the sets of account leads 20, cords 5, 6, 6, cered 2, all books)	2016. The cost same period. A nts revealed the ₹ 0000 250 550 600 0000 850	

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2) From the following information Prepare Statement of Equivalent production.

Work-in-progress (opening)	Stage of completion
200 units @ '4 per unit	100% Material
	40% Labour & Overheads
Units introduced 1050	
Transfer to next process 1100 units	
Closing stock 150 unit	100% Material
· ·	70% Labour and Overhead

Other Information	₹
Material Cost	1,050
Labour	2,250
Production Overhead	1,125

3) From the following information calculate total Kms and total passenger Kms.

No. of Buses 6
Days operated in the month 25
Trips made by each bus 4

Distance of route 20 Kms. (one way)

Capacity of Bus 40 passengers

Normal passenger travelling 90% of capacity.

4) Profit as per Cost accounts is ₹ 5,82,425. A comparison of cost & financial books showed the below:

Loss due to obsolescence charged in financial accounts ₹ 28,500. Interest on Investments ₹ 40,000. Calculate Profit/Loss as per Financial accounts.

- 5) From the following data, calculate:
 - a. BEP in amount.
 - b. No. of units to be sold to earn a profit of ₹ 1,60,000 p.a.

Selling price ₹ 20 per unit.

Variable cost ₹ 14 per unit.

Fixed Overheads ₹ 7,92,000 per year.



Semester (November 2022 to March 2023)

Examination: End Semester Examination March/April 2023 (UG Programmes)

Programme code:01
Programme: B.com Hons

Name of the Constituent College: S.K.Somaiya college

Course Code: 131U01C603

Name of the Course: Indirect tax

Duration: 2 Hrs.

Maximum Marks: 60

Instructions: 1) Figures to the right indicates the full marks.

2) Use of simple calculator is allowed.

Question No.				Max. Mark		
Q.1	(A) From the following information for May 2021 supplied by Mr. Anupam compute his value of non-taxable as well as taxable supply for the month of May 2021. (Ignore threshold limit and all amounts given are excluding GST.)					
	Particulars					
	1. Amount received on hire of car with driver	1,60,000				
	2. Amount received on construction of pandal without right to use goods		80,000			
	3. Rent received from immovable property used for copurpose	mmercial	60,000			
	4. Amount received on withdrawing money from bank		5.40.000			
	5. Amount received from running Kindergarten classes		3,00.000			
	o. Amount received from running autorikshaw		45,000			
	/. Amount received as rent for land used for cultivation	4,24,000				
	sugarcane	,,ccc				
	8. Amount received from services of washrooms	34,000				
	(B) Write note on GST council of India.					
	OR					
	(C) Discuss the benefit of GST implementation in India.			(07)		
Q.2	(D) Enumerate the activities to be treated as supply of convices with a late.					
	(1) 1113. Allituta, legistered in state of Puniah provides following detail of					
	month of salidary. Calculat flet Tax Liability for the mor	th of Ionizar	y.	(08)		
	Opening Balance in Electronic Credit Ledger as on 1st J IGST - 75,000	anuary				
	CGST 3,000					
	SGST- 30,000					
	Transactions during the month:					
	Particulars		- I			
	Sold Goods @ 190/ CGT II 1 11		-			
	Sold Goods (a) 50/ CCT + D 1: 5	,00,000	-			
	Purchased Goods @ 120/ CGT C	,00,000	-			
	Provided Services @ 120/ CCT / T	,60,000				
	Chennai	,20,000				
	Availed Services @ 5% GST from Ludhiana 3	,30,000				
	Inward Supplies @ 18% GST from Jalandhar 2,20,000					

(B) Sofitel Ltd., Mumbai, a registered supplier, is manufacturing chocolates and biscuits. It provides the following details of taxable inter-state supply made by it for the month of October, 2021.

Particulars	3
List price of goods supplied inter-state	3,20,000
Items already adjusted in the price given in (i) above:	3,20,000
1. Subsidy from Central Government for supply of hisquite to	
Government School	30,000
2. Subsidy from Trade Association for supply of quality	30,000
DISCUITS	15,000
Items not adjusted in the price given in (i) above:	13,000
3. Tax levied by Municipal Authority	8,000
4. Packing Charges	5,000
5. Late fee paid by the recipient of supply for delayed	3,000
payment of invoice	2,500

OR

(C) From the following transaction compute the admissible. Input Tax Credit for the month of January, 2022.

Particulars	₹
Service availed without Tax Invoice	24,000
Services availed for personal benefits of proprietor	35,000
Goods purchased from M/s. Perfect Industries but no tax has been paid to government	70,000
Services availed from Mr. Rohit but not tax is paid	56,000
Goods purchased in the month of January but goods not received till date	25,000
Goods purchased with valid tax invoice	45,000
Goods purchased but not used for the business	35,000
Health insurance of employees (voluntarily done by employer)	89,000

(D) Determine the Time of Supply in following independent cases:

sr. No	r. No Date of Provision Invoice of Service		Date of payment	
1	15-10-2021	10-11-2021	19-11-2021	
2	16-09-2021	5-10-2021	6-10-2021	
3	23-08-2021	26-09-2021	30-09-2021	
4	6-09-2021	16-09-2021	01-09-2021	
5	8-07-2021	12-08-2021	17-08-2021	
6	12-10-2021	10-11-2021	12-11-2021	
7	6-10-2021	5-11-2021	21-10-2021	

(07)

(07)

(08)

	Month/Year	Purchases		Sales		Balk School
	(2021)	tour fund	TP 11			The state of the s
	June	tax free	Taxable	tax free	Taxable	
		3,50,000	1,35,000	3,50,000	6,40,000	Valley .
	July	2,500	24,000	9,50,000	3,60,000	SPHINELDIA CHIE
	August	3,500	52,000	6,00,000	3,50,000	
	September	3,000	25,000	4,00,000	2,80,000	
	October	4,500	72,000	5,50,000	4,80,000	
	November	6,000	2,25,000	45,000	3,60,000	
	December	9,000	75,000	7,000	84,000	
Q.4	(B) Explain the prov (C) Write a note on 6 (D) Discuss the prov	electronic credit	OR ledger. shing the details		ply u/s 38.	(07) (07) (08)
Ų.4	Explain the following concepts: (5 mark each) (A) Eligibility conditions for taking ITC (B) Debit note and Credit note (C) E-way bill and its validity period					(15)