

Dr. Shantilal K. Somaiya School of Commerce and Business Studies

## **QUESTION PAPERS**

BRANCH: Bachelor of Commerce (HONS)	SEM: VI
ATKT	JUN-2025

Sr. No.	Subject	Available
1.	131U01C601 – Financial A/C - VI	1
2.	131U01C603 – Indirect Tax	~
3.	131U01C603 – Management Accounting	~
4.	131U01E603 – Rural Marketing	~
5.		
6.		
7.		
8.		
9.	·	
10.		



ATKT Ime 2015
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FA-VI

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Semester (November 2024 to March 2025)

Examination: End Semester Examination March/April 2025 (UG Programmes)

Programme code: 01
Programme: B.COM [H]

Name of the Constituent College: S.K. SOMAIYA

Name of the Department:
COMMERCE

Course Code: 131U01C601

Name of the Course: FINANCIAL A/C - VI

Duration: 2 Hrs.

Maximum Marks: 60

Instructions: 1) All questions are compulsory. 2) Figures to the right indicate full marks.

3) Use of simple calculator is allowed.

Q. No.				Max.	Co
Q.1.	Miss Prapti entered	into the following tra	ansactions of purchase and sales of	Marks 15	01
	12% debentures of I	Rs.100 each of Swam	ii Ltd. interest is payable on 30 <sup>th</sup> June and	13	01
	31st December every	year. Transactions	are as under:		
	Date	No. of Debentures	Terms		
	1/4/2024	800	Opening Balance at a cost of Rs.76,000		
	1/6/2024	300	Sold at Rs.105 each cum-interest		-
	1/9/2024	700	Purchased at Rs.98 each ex-interest	-	
	1/12/2024	400	Purchased at Rs.108 each cum-interest		
	1/2/2025	900	Sold at Rs.97 each ex- interest		
	Prepare investment	Account of 12% Deb	entures in the books of Prapti for the year		
	ended 31st March,20	25. The market value	e on 31st March,2025 was Rs.67,500 of the		
	said investment. (Ap	oply AS13)			
			OR		
.1.	On 1/4/2024 Mr Shi	iva had 30 000 equity	y shares (of Rs.10 each) in Shree Ltd. at the	15	0:
	cost of Rs.4,80,000.	iva nad 50,000 equit	shares (of Rs. 10 each) in shree Ltd. at the		
		ired 12,000 more sha	ares in the same company for Rs.2,40,000.		
	On 31/7/2024 he fur	ther acquired 18,000	more shares at Rs.25 per share.		
	On 10/8/2024 Shree	Ltd. announced bonu	us shares to the then equity shareholders in		
	the ratio of 1 bonus s	share for every 4 share	res held as on 5/8/2024. Shiva received the		
	bonus shares on 22/8	3/2024.			
	The directors of Shre	ee Ltd. issued right sl	hares to the equity shareholders on the	1	
	following terms.				
	Right shares to be iss	sued to the existing s	hareholders as on 31/8/2024.		
	Right offered was at	the rate of Rs.12 per	share in the ratio 1 share for every 5 shares		
	held. Full amount wa	as payable on or befo	re 15/10/2024.		
	to the outsiders.	be entitled to renound	ce their entitlement either wholly or in part		
		ight of ontion under	the issue for 9,000 shares and sold the		
	balance to Mr Ravi	$\widehat{\mathcal{D}}$ Rs 5 per share Or	1 20/10/2024 Shree Ltd. declared the		
		of res.5 per strate. Of	120/10/2024 Since Ltd. declared the		
	dividend @ Rs.3 ner	share for the year en	ding 31/3/2024		
	dividend @ Rs.3 per On 10/1/2025 Shiva	share for the year en	ding 31/3/2024.		

LIABILITIES	TIVEE SHEET	OF SAI LTD.  ASSETS	₹	15	0
Equity shares of ₹10 each	13,50,000		3,00,000		
10% Preference shares @100	2,25,000	Building	14,85,000		
Profit & Loss Account	9,00,000	Machinery	8,10,000		
12 % Debentures	9,00,000	Debtors	13,50,000		
Bank Loan	2,25,000	Cash	5,40,000		
Creditors	5,40,000	Bills Receivables			
Bills Payable	5,85,000	Preliminary Expe			
Bills I ayable	47,25,000	Freminiary Expe	nses 60,000 47,25,000		
a. Profits for previous year 2021 - ₹ 8,10,000, 2022	s before tax: -				
b. In the year 2023 loss of					
c. In the year 2024 profit of					
d. In future expenses of ₹ 4				Man.	
e. Building & Machinery v			10,35,000.		
f. Debtors include bad deb					
g. Transfer to general reser	ve was provid	ed at 20%.			
h. Normal Rate of Return is				1942	
Find out the value of Equ	uity shares by:	-			
Intrinsic value method,	Yield method	& Fair value metho	d.		
	(	OR			
Following are the details of Mol	csh Ltd			15	0
Profits for the last four years: -					
2021 - ₹39,00,000, 2022 - ₹ 96,0	00.00, 2023 -	₹ 87.00.000, 2024 -	₹ 1.08.00.000.		
Capital employed: - Opening Ca					
Normal rate of return is 15% p.a		,			
Additional Information: -					
a. In the year 2021 incurred	l losses by fire	e of ₹ 6,00,000.			
b. In the year 2024 compan			rom sale of		
machinery.					
c. In future rent of ₹ 3,00,0	00 likely to be	e incurred for new s	shop.		
Calculate Goodwill By:					
a. 4 years purchase of F		er Profit.			
b. Annuity method [ fac					
c. Capitalization of F.M		profit.			
A. Briefly explain Right Issue as			[ 8 Marks]	15	0
B. Briefly explain disclosure und	der IND AS 3	3.	[7 Marks]		0
	OR				
A. Calculate the number of	equity shows	which would be	ad for coloulating	15	0
EPS of the POOJA LTD				13	
DATE PARTICULA			No. of shares		-
1/4/2024 Opening bala		The state of the s	6,00,000		
20/7/2024 Issue of Equi	ty shares		4,50,000		
		preference shares	3,00,000		
in Equity 15/2/2025 Buy Back of	Equity Shares				

						Sandal (	ibrary
	31/3/	2025 Closing Bala	nce		12,30,000	1	. /
	В.	CALCULATE EPS WHEN,			[8M]	See Aller	0
	PART	ICULARS	20	23 2024	2025		0
		IT FOR EQUITY SHAREHOL		,000 98,000			
	Linoi	TON EQUIT SHANEHOL	DENS 83	,000   36,000	1,25,000		
	Share	es outstanding before righ	t issue		15,000 shares		
		Issue			1:3		
	Exerc	ise price			₹7		
	Date	of Right Issue			1 <sup>st</sup> Jan 2024		
	Last	date to exercise rights			1st May 2024		
	Mark	et price before right issue			₹ 11		
		rting Date			31st Dec.		
4.	ANSW	ER THE FOLLOWINGS	: - [ 5 MARK	S EACH]		15	
	A.	Mr. Swami had 45,000 sł	nares of Sama	rth Ltd. He further p	ourchases		0
		9,000 equity shares of the					
		After that company decla After that he sold 9,000 s		s share for every thre	ee shares held.		
		After that company issue		one share for every	siv shares hald		
		Right shares are offered a	at ₹14 each.	, one share for every	six silares field.		
		Mr. Swami exercised his		bscribed for 75% of	his entitlement an	d	
		the balance of rights, he s	old to OM fo	r a consideration of	Rs.2 per share.		
		Calculate number of bonu	us shares & sl	now working for Rig	ht Shares.		
	D	On 21st Manual 2022 41	1.1	. 1 0.1			
	. Б.	On 31 <sup>st</sup> March 2022 the is 10,00,000 in ordinary sha	ssued snare ca	ipital of the company	y consisted of		03
		preference shares of 1 each		1 & 3,00,000 III 10%	cumulative		
		On 1 <sup>st</sup> Oct. 2022, the com		onus shares in the ra	atio of 1:4.		
		Profit for 21-22 was ₹ 4					
		Calculate the EPS for 21-					
	-						
	C.	Balance Sheet of DJC LT					02
		LIABILITIES	₹	ASSETS	₹		
		SHARE CAPITAL:-		GOODWILL	25,000		
		Equity Share Capital	3,00,000	LAND O DIVIDAGE	77.000		
-		of ₹ 10 each	1 00 000	LAND & BUILDING	75,000		
		8% Pref. share Capital	1,00,000	MACHINERY	55,000		
		GENERAL RESERVE	15,000	FURNITURE	35,000	-11	
		P & L A/C	10,000	PATENTS	25,000		
		CREDITORS	50,000	9% NON TRADING INVESTMENTS	50,000		
			50,000		50,000		
- A -		PROVISION FOR TAX	25,000	STOCK	45,000		
				DEBTORS	55,000		
				CASH	1,25,000	71	
			<b>5</b> 00 000	PRELIMINARY EXPE		-11	
			5,00,000		5,00,000		

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19/6/28



A Examination: End Semester Exa	pril 2025 mination Ar	ril 2025 (UG 1	Programmes)
		COM(Hons)/	Semester: VI
Name of the Constituent College: S K Somai	ya College	Name of the Department:Commerc	
		Accounting F	inance
Course code: 131U01C603/131U04V601	Name of tl	ne Course: Ind	lirect tax
Duration: 2 Hrs.	Maximum	Marks: 60	
Instructions: 1) Figures to the right indicates	the full mar	ks.	
2) Use of simple calculator is al			

Q.no.			Max. Marks	CO
Q.1	(A) Subh Mangal charitable trust, an entity registered und Income Tax Act, 1961 and registered in GST, has furnish details with respect to the activities undertaken by it during 2022. You are required to compute its Taxable Value of GST given below:	ed you the following the month of January,	(08)	CO2
	Particulars	Amount (Rs.)		
	Renting of residential dwelling for use as a residence	9,00,000		
	Renting of rooms for pilgrims (charges per day 1,200)	8,00,000		
	Renting of rooms for devotees (charges per day 750)	5,00,000		
	Renting of kalyan mandapam (charges per day 15,000)	10,50,000		
	Renting of halls and open space (charges per day 7,500)	8,20,000		
	Renting of shops for business (charges per month 8,500)	5,40,000		
	Renting of shops for business (charges per month 12,500)	7,50,000		
	Renting of residential property for ATM machine to a bank	2,30,000		
	The rooms / Kalyan Mandapam / Halls / Open space / Shops a precincts of the religious place meant for general public.	re located within the		
	(B) Explain the features of Goods and service tax.		(07)	CO1
	OR			
	(C) Describe the eligible person and conditions of composition of services.	on scheme for supplier	(08)	CO2
	(D) Briefly explain the definition of business u/s 2(17).		(07)	CO1
Q.2	(A) Mr. Dhaval, registered in state of Gujrat provides following month of June. Calculate his net Tax Liability for the month of Opening Balance in Electronic Credit Ledger as on 1st June: IGST - 30,000 CGST - 35,000 SGST- 40,000		(15)	CO3

	rs .	h :		*			
Sold Goo	ds @ 28 % GST to	Meenal in Barada		₹ 00,000			
Sold Goo	ds @ 12% GST to	Chetan in Raikot		5,00,000			
Sold Goo	ds @ 5% GST to A	mit in Jainur		8,00,000 6,00,000			
Sold Goo	ds @ 18 % GST to	Meenal in Lucknow		9,00,000			
Purchased	d goods @ 12% GS	T from Surat		3,50,000			
Purchased	d goods @ 28% GS	T from Bihar		7,00,000			
Availed S	Services @ 18% GS	T from Mumbai		3,00,000			
Availed S	Services @ 5% GST	from Rajasthan		5,50,000			
		OR					
(B) From t	he following inform	nation for the month	of Ionuam	2024 0	(00)		
admissible	ITC for the month	of January 2024:	or January	2024, Compute the	(08)	CO	
Particular		200		₹			
they did n	ot pay in January	M/s Empty Industries	s, but	20,0000			
Goods pu	rchased with valid	Γax invoice-		1,00,000	3		
Goods pur	rchased in the mont	h January, 2024 but	only	75,000			
received in	n the month of Febr	ruary, 2024					
Goods pur	chased without Tax	x Invoice		1,20,000			
Goods pur	chased but not used	d for the business		1,50,000			
	vailed of auditor	/ 1		50,000			
Contraction	taken for employee	s (mandatory as per	law)	20,000			
11 Constructi	on for plant and me	ohinow	iavv)				
Constructi	on for plant and ma	achinery		35,000			
Constructi	on for plant and mag the benefits of nev	achinery v payment system to		35,000	(07)	CO2	
(C) Discuss department	on for plant and mage the benefits of new	y payment system to	tax payer	35,000 and commercial tax			
(C) Discuss department  (A) From for the time of	on for plant and mage the benefits of new plant of the benefits of new plant and mage the benefits of the bene	y payment system to  us related to Continue the case:	tax payer ous Supply	35,000 and commercial tax y of goods, find out	(07)		
(C) Discuss department.  (A) From for the time of Sr.	the benefits of new ollowing transaction supply for each of to Date of	ns related to Continue the case:  Date of	tax payer ous Supply Date	35,000 and commercial tax y of goods, find out of			
(C) Discuss department  (A) From for the time of	on for plant and mage the benefits of new plant of the benefits of new plant and mage the benefits of the bene	ns related to Continuo he case:  Date of Statement of	tax payer ous Supply Date receip	35,000 and commercial tax  y of goods, find out  of t of			
(C) Discuss department  (A) From for the time of Sr. No .	on for plant and mage the benefits of new bllowing transaction supply for each of the battery	ns related to Continue the case:  Date of Statement of Accounts	ous Supply Date receip payme	35,000 and commercial tax y of goods, find out of t of ent			
(C) Discuss department.  (A) From for the time of Sr. No .	on for plant and mage the benefits of new ollowing transaction supply for each of the benefits of the benefits of new ollowing transaction supply for each of the benefit o	pachinery v payment system to  us related to Continuo he case:  Date of Statement of Accounts  05-12-2024	tax payer ous Supply Date receip	35,000 and commercial tax y of goods, find out of t of ent			
(C) Discuss department  (A) From for the time of Sr. No	on for plant and mage the benefits of new ollowing transaction supply for each of the Date of Invoice  30-11-2024 05-11-2024	ns related to Continue the case:  Date of Statement of Accounts  05-12-2024  05-11-2024	Date receip payme 11-12-04-11-	35,000 and commercial tax  y of goods, find out  of t of ent 2024			
(C) Discuss department.  (A) From for the time of Sr. No .	on for plant and may the benefits of new ollowing transaction supply for each of the large of th	ns related to Continue he case:  Date of Statement of Accounts 05-12-2024 05-11-2024 19-12-2024	Date receip payme 11-12-04-11-22-12-	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024			
(C) Discuss department  (A) From for the time of  Sr.  No  1 2 3	on for plant and mage the benefits of new ollowing transaction supply for each of the Date of Invoice  30-11-2024 05-11-2024	ns related to Continue he case:  Date of Statement of Accounts  05-12-2024  19-12-2024  02-01-2025	Date receip payme 11-12-04-11-22-12-10-01-2	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2024			
(C) Discuss department  (A) From for the time of Sr. No  1 2 3 4	on for plant and mage the benefits of new ollowing transaction supply for each of the Date of Invoice  30-11-2024 20-12-2024 25-12-2024 22-01-2025	Date of Statement of Accounts 05-12-2024 19-12-2024 02-01-2025 19-01-2025	Date receip payme 11-12-04-11-22-12-11-01-11-01-1	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2024 2025		CO2	
(C) Discuss department.  (A) From for the time of Sr. No	on for plant and may the benefits of new ollowing transaction supply for each of the Date of Invoice  30-11-2024 20-12-2024 25-12-2024	ns related to Continue he case:  Date of Statement of Accounts  05-12-2024  19-12-2024  02-01-2025	Date receip payme 11-12-04-11-22-12-11-01-12-11-2	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2024 2025 2025			
(C) Discuss department  (A) From for the time of Sr. No	on for plant and mage the benefits of new of the benefits of new ollowing transaction supply for each of the benefits of the benefits of new ollowing transaction supply for each of the benefit of the benefits of the benefi	Date of Statement of Accounts 05-12-2024 02-01-2025 19-01-2025 25-11-2024 oly in of the followin	Date receip payme 11-12-11-22-12-11-21-2-11-2-2-12-2-2-2-	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2024 2025 2025 2024 2024	(07)	CO4	
(C) Discuss department  (A) From for the time of  Sr. No  1 2 3 4 5 6 7 (B) Determi 1. Ms. Kavy	on for plant and may the benefits of new ollowing transaction supply for each of the benefits of the benefits of new ollowing transaction supply for each of the benefits of t	pachinery v payment system to  as related to Continue the case:  Date of Statement of Accounts  05-12-2024  05-11-2024  19-12-2024  02-01-2025  19-01-2025  25-11-2024  oly in of the followin coad - New Delhi flight	Date receip payme 11-12-10-01-12-11-12-12-12-12-12-12-12-12-13-12-13-12-13-12-13-13-13-13-13-13-13-13-13-13-13-13-13-	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2024 2025 2025 2024 2024	(07)		
(C) Discuss department.  (A) From for the time of Sr. No	on for plant and may the benefits of new ollowing transaction supply for each of the large of th	Date of Statement of Accounts 05-12-2024 02-01-2025 19-01-2025 25-11-2024 6-12-2024	Date receip payme 11-12-10-01-12-11-12-12-12-12-12-12-12-12-13-12-13-12-13-12-13-13-13-13-13-13-13-13-13-13-13-13-13-	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2024 2025 2025 2024 2024	(07)	CO4	
(C) Discuss department  (A) From for the time of Sr. No  1 2 3 4 5 6 7 (B) Determine 1. Ms. Kavy The food part Hyderabad and since the structure of the structure of the time of time of the time of time of time of the time of t	on for plant and may the benefits of new ollowing transaction supply for each of the benefits of the benefits of new ollowing transaction supply for each of the benefits of t	pachinery v payment system to  as related to Continue the case:  Date of Statement of Accounts  05-12-2024  05-11-2024  19-12-2024  02-01-2025  19-01-2025  25-11-2024  oly in of the followin coad - New Delhi flight	Date receip paymed 11-12-11-22-12-11-12-11-22 cases. Int. She burad. The A	35,000 and commercial tax  y of goods, find out  of t of ent 2024 2024 2025 2025 2024 2024 ys lunch in the flight irline is registered in	(07)	CO4	

	2.0 11 1 11	San	18.
	<ul><li>3. Deepali, a mehndi artist, based in Mumbai, travels to Udaipur, Rajasthan for an assignment for Bridal Mehendi.</li><li>4. Mr. Purohit of Mumbai purchases a ticket for watching a movie in a Delhi Cinema Hall.</li></ul>	Libra resp	18
	OR		
	(C) Describe the process of registration u/s 25.	(08)	CO4
	(D) Discuss the provisions for furnishing the details of outward supply u/s 37.	(07)	CO6
Q.4	<ul> <li>Explain the following concepts: (5 mark each)</li> <li>(A) State whether the following independent transaction is Supply of Goods or Supply of Services or neither supply of goods nor services: <ol> <li>M/s Good-bye services provides funeral services for Rs. 1,50,000.</li> <li>Mr. A. B. Lazy works as a HR head in ABC Ltd. for the salary of Rs. 80,000 per month.</li> <li>M/s Mahalaxmi Lottery sells lottery tickets worth Rs. 25,000.</li> <li>Mr. Bhave of Wardha, an elected MLA of Maharashtra, provided services as a Chairperson of Khadi and Village Panchayat established by the government of Maharashtra State.</li> <li>Annual Membership Fees of Rs. 5,000 of Institute of Chartered Accountant of India.</li> </ol> </li></ul>	(15)	CO2 ,3,4
	<ul> <li>(B) State whether the Dealer is required to get registered under GST or not.</li> <li>1 A trader in the Hilly regions of Uttarakhand makes taxable supply of goods to at trader in Uttarakhand for a value of 18,95,000.</li> <li>2. Ms Siddhi Enterprises operating in Meerut, supplies taxable services of 15,00,000 within Meerut.</li> <li>3. Mr. Tony Bond, a non-resident person, supplies taxable goods worth 7,00,000 in Delhi.</li> <li>4 Mr. Atul, a farmer, sells agricultural goods worth 21 lakhs cultivated by him on his own land.</li> <li>5. Ms. Sunita situated in the State of Nagaland supplies taxable goods worth Rs. 12 lakhs.</li> </ul>		
	(C) Discuss the Receipt Voucher and its content.		

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emester (NOV 2024 to	<b>MAR 2025)</b>	The state of the s
mester Examination Ja	anuary 2023 (U	JG Programmes)
	Class: TY	Semester: VI
e: S K Somaiya College	Name of the	ne Department :
Name of the Cours	e: Managemei	nt Accounting
lator 2) All questions	are compulsor	<b>V</b> 7
	e: S K Somaiya College  Name of the Cours  Maximum Marks	: S K Somaiya College Name of th

Capi		D <sub>w</sub> (₹)	C. (Ŧ)	
Cup.	ticulars ital	Dr. (₹)	Cr. (₹)	
Sale	es Revenue		8,00,000 15,00,000	
	chase of Goods	7,00,000		
	sing Stock	3,00,000		
Wag		1,50,000		
Sala		80,000		
	t Paid	50,000		
	ce Expenses	40,000		
	etricity Expenses	30,000		
	rest Received	30,000	20,000	
Suno	dry Debtors	3,50,000	20,000	
	dry Creditors		2,00,000	
	niture	1,50,000		
Mac	hinery	5,00,000	_	
	n in Hand	70,000		
Cash	n at Bank	1,00,000	_	
Inve	stments	1,80,000	_	
Prov	vision for Tax	-	90,000	
Loar	n from Bank	-	3,00,000	
Disc	count Allowed	20,000	-	
Tota	ıl	25,00,000	25,00,000	

B. From the following balance sheets and additional information of Io	lea
I td. Duonama commonation of	

Liabilities	31.3.2024 Rs.	31.3.2025 Rs.
Equity Share Capital	60,000	70,000
General Reserve	20,000	30,000
10% Debentures	42,000	50,000
Profit and Loss A/c		14,000
Sundry Creditors	17,000	25,000
Provision for Depreciation on Machinery	18,000	26,000
Total	1,57,000	2,15,000

Assets	31.3.2024 Rs.	31.3.2025 Rs.
Goodwill	20,000	16,000
Machinery	82,000	1,08,000
10% Investments	6,000	16,000
Stock	8,000	34,000
Debtors	4,000	15,000
Cash and Bank	24,000	26,000
Discount on Debentures	1,000	
Profit and Loss A/c	12,000	
Total	1,57,000	2,15,000

## Q.2. A. The Management of German Collaboration Limited has called for a statement showing the working capital needed to finance a level of activity of 1,00,000 units output for the year. The cost structure for the company's product for the said activity lend is detailed below:

15

CO<sub>3</sub>

	Cost per Unit
	(Rs.)
Raw Material	20
Direct Labour	5
Overheads	15
Total Cost	40
Profit	10
Selling Price	10

- i. Past trend indicates that raw materials are held in stock on an average for three months.
- ii. Work in Progress will approximate to one month's production.
- iii. Finished goods remain in the warehouse on an average for two months.
- iv. Suppliers of materials extend two months' credit.
- v. Four months' credit is normally allowed to debtors.
- vi. A minimum cash balance of 10% of net working capital is expected to be maintained including cash.

The production pattern is assumed to be even during the year. Prepare the statement of working capital determination.

OR

				S. Sames S. S. S.	Library	
<b>B.</b> Dk ltd provides the	he following inform	mation:		10	15	CO
i. Projected and	nual materials and	labour cost of the	co. is Rs 7,2	20,000 and		
Rs 5,40,000 iii. Cost of sales						
	consists of materi	als, labour and ov	erheads cost	only.		
	<ul><li>iii. Production and sales take place evenly throughout the year.</li><li>iv. As per the credit policy of the co debtors (at selling price) at three</li></ul>					
months credit will be Rs 4,50,000. However, for working capital						
statement, investment in debtors is to be considered at cost.						
v. Raw material	ls are in stock on a	an average for one	month.			
vi. Finished goo	ods are in stock on	an average for hal	f a month.			
vii. Credit allowe	ed by suppliers is t	wo months.				
viii. Materials ren	main in process (Va	alued at cost of rav	w materials p	olus 50% of		
ix. Company sal	verheads) on an av le goods at 25%pro	erage for one mor	ıın.			
	payment of wages		one month			
	to be maintained		All Milonen.			
You are required to p			king capital			
requirement.						
A. Prepare cashflow		alance sheet			15	CO
Liabilities Ba	alance Sheet	2011 (3)				
	2010 (₹)	2011 (₹)				
Equity Share Capital	1 2,00,00	3,00,000				
Preference Share Capital		- 1,00,000				
Profit and Loss Acco	1 00 00	2 00 000				
Loan	- , ,					
Provision for Taxation	2,00,00					
Bills Payable						
Bank Overdraft	50,00					
Loan from Rahul	1,00,00					
	20,00	, ,				
Total	6,00,00	, ,				
Aggeta	2010 (₹)	2011 (₹)				
Assets	15.00					
Bank	45,00					
Bank Cash	5,00	0 -				
Bank Cash Stock	5,000 1,00,000	0 - 0 1,70,000				
Bank Cash Stock Bills Receivable	5,000 1,00,000 50,000	0 - 0 1,70,000 0 1,00,000				
Bank Cash Stock Bills Receivable Fixed Assets	5,000 1,00,000 50,000 4,00,000	0 - 0 1,70,000 0 1,00,000 0 7,00,000				
Bank Cash Stock Bills Receivable	5,000 1,00,000 50,000	0 - 0 1,70,000 0 1,00,000				
Bank Cash Stock Bills Receivable	5,000 1,00,000 50,000 4,00,000 6,00,000	0 - 0 1,70,000 0 1,00,000 0 7,00,000				
Bank Cash Stock Bills Receivable Fixed Assets Total  B. The following are Dec 2021 and 2022.	5,000 1,00,000 50,000 4,00,000 6,00,000	0			15	CO-
Bank Cash Stock Bills Receivable Fixed Assets Total  B. The following are Dec 2021 and 2022. Liabilities	5,000 1,00,000 50,000 4,00,000 6,00,000 e summarized Bal 2021 2022	0	2021	2022	15	CO-
Bank Cash Stock Bills Receivable Fixed Assets Total  B. The following are Dec 2021 and 2022. Liabilities Equity Shares	5,000 1,00,000 50,000 4,00,000 6,00,000 e summarized Ball 2021 2022 35,000 37,000	0	<b>2021</b> 4,500	<b>2022</b> 3,500	15	CO-
Bank Cash Stock Bills Receivable Fixed Assets Total  B. The following are Dec 2021 and 2022. Liabilities Equity Shares Debentures	5,000 1,00,000 50,000 4,00,000 6,00,000 ce summarized Ball 2021 2022 35,000 37,000 6,000 3,000	0	2021 4,500 24,600	<b>2022</b> 3,500 22,350	15	CO-
Bank Cash Stock Bills Receivable Fixed Assets Total  B. The following are Dec 2021 and 2022. Liabilities Equity Shares Debentures Creditors	5,000 1,00,000 50,000 4,00,000 6,00,000 ce summarized Ball 2021 2022 35,000 37,000 6,000 3,000 5,180 5,920	0	2021 4,500 24,600 7,450	3,500 22,350 8,250	15	CO-
Bank Cash Stock Bills Receivable Fixed Assets Total  B. The following are Dec 2021 and 2022. Liabilities Equity Shares Debentures	5,000 1,00,000 50,000 4,00,000 6,00,000 ce summarized Ball 2021 2022 35,000 37,000 6,000 3,000	0	2021 4,500 24,600	<b>2022</b> 3,500 22,350	15	CO-

	ii I and was a 1 1	0 -				
	II. Land was purchased	for Rs.5,000 ar	nd the amount provided for	r the		
	amortization of goodwi	ll amounted to	Rs.2,500.			
	iii. Debentures were rep	oaid to the exten	nt of Rs.3,000.			
	You are required to pi	repare a cash f	flow statement as per AS	3 (Use		
	indirect method)					
0.4	A F.11					
Q.4.	A. Following is the Bal	ance Sheet of I	Roland Ltd.		05	CO2
	B		s on 31 st March, 2024			
	LIABILITIES	RS.	ASSETS	RS.	]	
	Equity Share Capital	1,00,000		2,000		
	6% Preference Share		Cash and Bank	10,000		
	Capital	1,00,000		30,000		
	7% Debentures	40,000	Debtors	70,000		
	8% Public Deposits	20,000	Stock	40,000		
	Bank Overdraft	40,000	Loose Tools	20,000		
	Creditors	60,000	Furniture	30,000		
	Unpaid Dividend	10,000	Machinery	1,00,000		
	Outstanding		Land and Building	2,20,000		
	Expenses	7,000		30,000		
	Reserves	1,50,000	Preliminary Expenses	30,000		
	Provision for Tax	20,000	j = ip oiis os	15,000		
	Profit & Doss A/c	20,000		15,000		
		5,67,000		5,67,000		
	Convert the above Balan	ce Sheet in ver	tical form and calculate :-	2,07,000		
	<ul><li>3. Capital Gearing Ratio,</li><li>4. Stock to Working Cap</li><li>B. Soni Ltd furnished the Particulars</li></ul>	ital Ratio.	ormation for the year ended Rs.	d 2024-25	05	CO-2
	Opening balance of Debt	ors	1,00,000			
	Opening balance of Bills	Receivable	1,20,000			
	Closing Balance of Debto	ors	1,40,000			
	Closing balance of Bills I	Receivable	80,000			
	Total Annual sales		10,00,000			
	Calculate the following:		10,00,000			
	(i) Debtor turnover ratio	(ii) the average	e collection period (assum	aina 50 vyaalsa		
	in the year) for the year 2	2023-24 (iii) 2	0% Goods were sold on a	ach hasis		
		2. (11) 2	ove Goods were sold on ea	asii vasis.		
	C. Consider the following	g revenue sta	tement and compute a	Cost of goods		
	sold ratio, Operating rat	tio. Stock turn	over ratio and not profit	retie		
	Ti	rading and Pro	ofit and loss a/c	ratio.	05	CO-2
	To Opening Stock		By Sales	4,00,000	00	20-2
	To Purchases		By Closing stock	95,000		
	To Wages		By dividend received	12,000		
	To Salaries	40,000	_ <i>j</i> = 1.140114 10001 v04	12,000		
	To Office Rent	17,000				
	To interest	3,000				
	To Loss on sale of	3,000				
	Assets	2,000				
	To Advertisement	6,000				
	To Carriage outward	4,000				
	To Net profit c/d	70,000				
		5,07,000		5 07 000		
		-10.1000		5,07,000		



Semester (November 2024 to March 2024)
Examination: End Semester Examination April 2024 (UG Programmes)

Programme code: 01
Programme: BCOM H

Name of the Constituent College: S K Somaiya college

Course Code: 131U01E603

Name of the Course: Rural Marketing

Duration: 2 Hrs.

Maximum Marks: 60

Instructions: 1)Draw neat diagrams 2)Assume suitable data if necessary 3)

Questio n No.		Max. Marks	CO
Q.1. A	Describe various factors influencing the marketer to enter into rural markets. Elaborate both Urban push factors and Rural pull factors in detail.	15	CO 1
	OR		
Q.1. B	Describe various factors affecting consumer behaviour in rural marketing.	15	CO 2
Q.2. A	Describe the branding strategy in rural markets and state its advantages.  OR	15	CO 3
Q.2. B	Describe the packaging in rural marketing. State the role and importance of packaging in rural markets.	15	CO 3
Q.3. A.	Describe various factors affecting the length of marketing channels.  OR	15	CO 4
Q.3. B.	Imagine you are a marketer in rural markets. Suggest some distribution strategies of FMCG products in rural markets.	15	CO 4
Q.4	Solve the following Case Study	15	CO 3&4
	At the dawn of the 21st century, the vast agricultural landscape of India was riddled with inefficiencies. Farmers, the backbone of the nation, often found themselves at the mercy of opaque market forces. They lacked access to crucial information – the ebb and flow of market prices, the capricious moods of the weather, and the most effective agricultural techniques. This information asymmetry, coupled with a convoluted supply chain teeming with intermediaries, kept farmers trapped in a cycle of low productivity and meager incomes. Recognizing this critical challenge, ITC Limited, a prominent Indian conglomerate, embarked on a transformative journey in 2000, birthing the e-Choupal initiative.		
	The core of e-Choupal was the establishment of internet kiosks, strategically placed within rural villages. These kiosks, christened "e-Choupals," became beacons of knowledge, operated by trained local farmers known as "Sanchalaks." These Sanchalaks, acting as conduits of information, empowered their fellow villagers with access to real-time market prices, enabling them to make informed decisions about when and where to sell their produce. Weather forecasts, delivered with precision, allowed farmers to plan their agricultural activities with greater foresight. Information on best agricultural practices, disseminated through the		10

kiosks, facilitated the adoption of modern farming techniques. Furthermore, the e-Choupals provided a platform for farmers to directly sell their produce to ITC, bypassing the layers of intermediaries that had traditionally eroded their profits.

This innovative model aimed to create a symbiotic relationship, benefiting both farmers and ITC. By empowering farmers with information and enhancing market access, e-Choupal aimed to improve their livelihoods. Simultaneously, it enabled ITC to streamline its procurement process, ensuring a more efficient and transparent supply chain. The impact of e-Choupal was profound, reaching millions of farmers across diverse states in India. It brought transparency to agricultural transactions, reducing transaction costs and fostering a sense of fairness.

However, e-Choupal was not static. It evolved and adapted to the changing needs of the rural population. "Choupal Saagars," rural hypermarkets, were introduced, offering a wide array of goods and services, transforming the e-Choupal into a comprehensive rural hub. The initiative also expanded its scope to include other essential services, such as insurance, further enhancing its value proposition.

The success of e-Choupal can be attributed to several key factors. Firstly, it effectively leveraged technology to bridge the information gap, empowering farmers with knowledge. Secondly, it created a win-win situation, aligning the interests of farmers and ITC. Thirdly, it fostered trust and engagement with local communities, ensuring the initiative's relevance and sustainability. And finally, it demonstrated a remarkable ability to adapt and evolve, responding to the dynamic needs of the rural population.

Despite its remarkable achievements, e-Choupal faced challenges. Infrastructure limitations, such as unreliable electricity and internet connectivity, posed obstacles to its widespread adoption. Digital literacy among farmers also remained a concern. Moreover, ensuring the long-term sustainability of the model, particularly in the face of evolving technological landscapes, required continuous innovation and adaptation.

Questions:(each carries 5 marks)

1. What measures can be taken to ensure its long-term sustainability and scalability in the face of evolving technological landscapes and changing rural demographics? How can the program adapt to the increase of mobile technology, and the availability of smartphones in rural areas?

2. How has e-Choupal impacted the social fabric and overall development of rural communities? What are the potential unintended consequences of such technology driven programs on those communities?

3. Can the e-Choupal model be replicated in other sectors or in other developing countries? What adaptations would be necessary to address the specific challenges and contexts of those regions?