

Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: 1) **ALL** questions are **COMPULSORY**.
 2) Figures to the right indicate full marks.
 3) Do not write anything except seat no. on the question paper.

Q.1 A) Examine in detail the steps involved in the writing process for good academic writing. [10]

OR

B) What is plagiarism? Explain the different types of plagiarism in academic writing. [10]

Q.2 A) What are the key components of an effective email? Draft an email inquiring about the availability of different kinds of sports shoes that you wish to acquire for your sports outlet. [10]

OR

B) What are resume keywords? How can they be used to enhance one's resume? [10]

Q.3 **Write short notes on ANY THREE of the following:** [10]

- Critical writing
- Significance of structure in academic writing
- Characteristics of business writing
- Functional resume
- Key components of a business proposal

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Seat no:

Time: 01 hour

Max. Marks. 30

- Note: 1) **Attempt ANY TWO questions.**
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Q.1 Prepare Departmental Trading, Profit and Loss Account of M/S Vaishnavi from the following particulars for [15]
 the year ending 31st March 2025.

Particulars	Dept X Rs	Dept Y Rs	Dept Z Rs	Total Rs
Opening Stock	5,000	3,000	2,000	10,000
Purchases	1,80,000	1,20,000	60,000	3,60,000
Sales	6,40,000	2,56,000	1,28,000	10,24,000
Wages	60,000	48,000	40,000	1,48,000
Closing Stock	88,000	64,000	56,000	2,08,000
Salaries	26,000	14,000	18,000	58,000
Rent				14,000
Bad Debts				2,200
Motor Van Expenses				8,800
Advertising				13,200
Sales Travelling Expenses				6,600
Carriage Inwards				24,000
Insurance Premium				7,500
Discount Allowed				4,400

Additional Information:

- 1) The Floor Space occupied by the three departments X, Y & Z in the Ratio of 3: 2: 2.
- 2) The Motor van Expenses are to be divided equally between department Y & Z.
- 3) Insurance Premium is to be divided equally among all Departments.

Q.2 Tailor & Co. has a branch at Bhavnagar & H.O. at Mumbai. Prepare Branch A/c & Branch Debtor A/c in [15]
 the books of H.O. from the following information relating to branch for the year ending 31/03/25.

Sr. No.	Particulars	Amount	Amount
1	<u>Balance as on 1/4/24</u>		
	Stock	52,000	
	Debtors	1,44,000	
	Cash	12,000	
	Furniture	2,40,000	4,48,000
2	Goods sent to branch		9,36,000
3	Cash sent by H.O for Branch expenses		24,000
4	Cash sales		7,20,000
5	Credit sales		4,32,000
6	Collection from debtors		4,08,000
7	Discount allowed to Debtors		5,760
8	Bad debts		6,240
9	Goods Returned by customers		12,000
10	Goods returned by branch to H.O.		24,000
11	<u>Branch expenses paid by H.O.:-</u>		
	Rent	36,000	
	Salary	96,000	1,32,000
12	Amount remitted by branch to H.O.		10,75,200
13	<u>Balances as on 31/03/25</u>		
	Stock		72,000
	Cash		7,200
	Furniture		2,28,000
	Debtors		?

(P.T.O)

- Q.3 A Head Office in Gujarat has a branch in Mumbai to which goods are sent at invoice price which is fixed at a profit of 20% on Invoice price. Following are the particulars about the branch transactions: [15]

Particulars	Rs.	Rs.
Stock (at invoice price) on 1 st April, 2024		10,000
Branch Debtors on 1 st April 2024		4,000
Goods sent to Branch (Invoice Price)		80,000
Total Sales		87,200
Cash Sales		65,200
Cash received from Debtors		16,800
Goods returned by Debtors		1,200
<u>Expenses paid by head office: -</u>		
Rent and Salaries	9,600	
Sundry Expenses	600	10,200
Discount allowed to Debtors and Bad debts		800
Authorised increase in selling price		200
Stock on 31st March ,2025 (at Invoice price)		4,200

Calculate profit made by the Branch.

Following accounts are to be opened in the books of head office under Stock and Debtors method

- 1) Branch Stock A/c
- 2) Brach stock Adjustment A/c
- 3) Branch P & L A/c
- 4) Branch Debtors A/c

Seat no:

Time: 01 hour

Max. Marks. 25

- Note: 1) **Attempt ANY FIVE Questions.**
 2) All questions carry equal marks.
 3) Use of simple calculator is allowed.
 4) Do not write anything except seat no. on the question paper.

- Q.1 A machinery was bought at ₹11,75,000. Find it's resale value after 3 years by considering 7% depreciation p.a. [05]
- Q.2 Find the present value of ₹2,50,000, at 10% rate of compound interest receivable 3 years from now. [05]
- Q.3 Find the difference between simple interest and compound interest on ₹ 1,45,000 for 2 years at 9% p.a. [05]
- Q.4 Sheela deposits ₹ 10,000 at the end of every year in a bank for 4 years at 9% p.a. compound interest. Find the accumulated sum at the end of 4 years. [05]
- Q.5 The demand function is given by $p = 30 + 6D - D^2$, where p is price and D is demand. Find total revenue & average revenue when demand is 3. [05]
- Q.6 The total cost function is $C = 200 + 5x$ and total revenue function is $R = 300 + 3x$. Find break even points & total cost at break even point. [05]
- Q.7 Solve following linear programming problem graphically. [05]
 Maximize $z = 3x + 2y$
 Subject to
 $x + 2y \leq 6$
 $X + Y \leq 4$
 $X \geq 0, Y \geq 0$
- Q.8 Food P contains 8 units of vitamin A per gram & 5 units of vitamin B per gram & costs ₹7 per gram. Food Q contains 6 units of vitamin A per gram & 4 units of vitamin B per gram & costs ₹10 per gram. If the daily minimum requirement of a person of vitamin A & B are 80units & 60 units respectively. Formulate L. P. P. to minimize the daily expenditure on these foods to meet his requirements. [05]

Seat no:

Time: 01 hour

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Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note:
- 1) Attempt **ANY TWO** questions out of **THREE**.
 - 2) Figures to the right indicate full marks.
 - 3) Draw neat diagrams wherever necessary.
 - 4) Do not write anything except seat no. on the question paper.

Q.1 **Answer ANY TWO of the following:** [15]

- A) Describe the properties of an iso-quant.
- B) Discuss the law of returns to scale with suitable diagrams.
- C) Illustrate and explain the nature of the revenue curve under different market structures with suitable diagrams.

Q.2 **Answer ANY TWO of the following:** [15]

- A) Explain the features of oligopoly.
- B) Analyze the price and output determination under perfect competition in the long run, using a suitable diagram.
- C) Describe the different types of price leadership.

Q.3 **Answer ANY TWO of the following:** [15]

- A) Long run average cost curve
- B) Production function
- C) Features of monopolistic competition
- D) Social efficiency and pareto optimality

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Seat no:	
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Time: 01 hour

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**FYBCOM-II-REG/ATKT-NEP-MAR-2026-Environmental Issues and
Management**

Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: 1) **ALL** questions are **COMPULSORY**.
2) Figures to the right indicate full marks.
3) Do not write anything except seat no. on the question paper.

Q.1 A) What is air pollution? Explain the causes and effects of air pollution. [15]

OR

B) Describe major environmental movements in India. [15]

Q.2 A) Account for the sources and types of waste. [15]

OR

B) Explain any 5 Sustainable Development Goals. [15]

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**FYBCOM-II-REG/ATKT-NEP-MAR-2026-Environmental Issues and
Management**

Seat no:	
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Time: 01 hour

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Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: 1) **Attempt ANY TWO Questions out of THREE.**
 2) Figures to the right indicate full marks.
 3) Do not write anything except seat no. on the question paper.

Q.1 **Answer the following:** [15]

- A) Explain the role and importance of business for customers.
 B) Define the term "Business". Explain its main characteristics.

Q.2 **Answer the following:** [15]

- A) What is external business environment? Describe its various elements.
 B) What do you mean by internal business environment? Explain its major components.

Q.3 **Answer the following:** [15]

- A) Define entrepreneurship. Explain the different categories of entrepreneurs.
 B) What is meant by a project report? Explain its usefulness to different stakeholders.

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**FYBCOM-II-REG/ATKT-NEP-MAR-2026-Hindi Bhasha Kaushal Ke
Aadhar**

Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: 1) निम्नलिखित तीन प्रश्नों में से किन्हीं दो प्रश्नों के उत्तर लिखिए।
2) प्रत्येक प्रश्न के अंक समान हैं।
3) प्रश्नपत्र पर सीट नंबर के अलावा कुछ भी न लिखें।

- प्रश्न 1 अ) लेखन कौशल की उपयोगिता का उल्लेख करते हुए इसकी विधियों एवं विशेषताओं पर प्रकाश डालें। [०८]
ब) वाचन कौशल का अर्थ और स्वरूप को स्पष्ट करें और उसके विभिन्न प्रकारों पर चर्चा करें। [०७]
- प्रश्न 2 अ) भाषण कौशल का अर्थ, स्वरूप और विशेषताओं का सविस्तार वर्णन करें। [०८]
ब) श्रवण कौशल का अर्थ, स्वरूप और विशेषताएं क्या हैं? इसे विकसित करने के लिए किन उपायों पर ध्यान दिया जाना चाहिए? [०७]
- प्रश्न 3 अ) भाषण कौशल की विधियों एवं विशेषताओं का उल्लेख कीजिये। [०८]
ब) वाचन कौशल की विधियां, इसके भेद एवं विशेषताएं को स्पष्ट करें। [०७]

ॐ नमः शिवाय

**FYBCOM-II-REG/ATKT-NEP-MAR-2026-Hindi Bhasha Kaushal Ke
Aadhar**

Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: 1) निम्नलिखित तीन प्रश्नों में से किन्हीं दो प्रश्नों के उत्तर लिखिए।
2) प्रत्येक प्रश्न के अंक समान हैं।
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Q.1 **Answer the following:** [15]

- a) Explain classification of services
 b) Discuss the opportunities in the services sector

Q.2 **Answer the following:** [15]

- a) Explain the Non-Store Formats in detail
 b) Explain the Disadvantages of E- Commerce

Q.3 **Answer the following:** [15]

- a) Explain the importance of logistics
 b) Explain the types of E-Commerce

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Q.1 **Fill in the blanks with the correct option given :** [06]

- 1) The festival known as the "Festival of Lights" in India is _____.
a) Holi b) Diwali
c) Eid d) Christmas
- 2) The following element is not essential for a compelling story
_____.
a) Introduction b) Plot
c) Characterization d) Length
- 3) A key challenge faced by AIU in preserving and promoting cultural heritage is: _____.
a) Disinterest b) Funding
c) Government Control d) Technology
- 4) An important aspect of painting composition is: _____.
a) Type of paint used b) visualization and overall impact
c) number of colors used d) length of painting process
- 5) A significant characteristic of Indian cuisine is: _____.
a) The absence of spices b) Heavy reliance on dairy products
c) Extensive use of spices d) Predominantly meat-based dishes and herbs
- 6) The foundation of Indian classical theatre is: _____.
a) Rigveda b) Ramayana
c) Natyashastra d) Mahabharata

- Q.2 **Answer the following: (ANY TWO)** [06]
a) Write a short note on global cultural practice.
b) Describe the role of cultural activities in the overall development of a student's personality.
c) What is the concept of cultural diversity and inclusivity?
- Q.3 **Answer the following: (ANY TWO)** [06]
a) Give an overview of the culture of Maharashtra.
b) Describe the intercollegiate cultural activities conducted by the university of Mumbai.
c) Write a short note on the history of student cultural activities in India.
- Q.4 **Answer the following: (ANY TWO)** [06]
a) Write a short note on storytelling and story writing.
b) Explain the art of painting and its importance.
c) Describe photography as an art.
- Q.5 **Answer the following: (ANY TWO)** [06]
a) List and explain the various forms of arts.
b) Write a short note on Indian Traditional Music.
c) Explain the development and features of Modern Indian Theatre.

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FYBCOM-II-REG/ATKT-NEP-MAR-2026-Law of Torts and Consumer
Protection Acts

Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: 1) **Attempt ANY THREE Main Questions out of FOUR.**
2) Figures to the right indicate full marks.
3) Do not write anything except seat no. on the question paper.

Q.1 **Answer the following:**

- a) Explain the Features of Tort. [05]
b) How far volenti non fit injuria is a defence in an action in tort? [05]

Q.2 **Answer the following:**

- a) What do you mean by 'Assault', 'Battery' and 'False Imprisonment'? [05]
b) What are tort defenses to strict liability? [05]

Q.3 **Answer the following:**

- a) State & explain Objective of the Consumer Protection Act, 2019. [05]
b) What are the powers and functions of Central Authority? [05]

Q.4 **Answer the following:**

- a) What is meant by defect & deficiency under the Act? [05]
b) Explain in brief Consumer Disputes Redressal Commissions. [05]

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FYBCOM-II-REG/ATKT-NEP-MAR-2026-Law of Torts and Consumer
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Seat no:	
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Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: १) सर्व प्रश्न सोडविणे आवश्यक आहे.
२) उजवीकडील अंक पूर्ण गुण दर्शवितात.
३) प्रश्नपत्रिकेवर सीट नंबर शिवाय काहीही लिहू नका.

प्र.१ अ) भाषण कौशल्य म्हणजे काय? लिखित आणि मौखिक भाषणातील फरक स्पष्ट करा. [१०]

किंवा

ब) भाषण संकल्पना स्पष्ट करून त्याचे स्वरूप सविस्तर लिहा.

प्र.२ अ) निवेदनाचे प्रमुख प्रकार कोणते सविस्तर लिहा. [१०]

किंवा

ब) प्रभावी निवेदनासाठी कोणती कौशल्य आवश्यक आहेत? उदाहरणासहित लिहा.

प्र.३ पुढील प्रश्नांची एका वाक्यात उत्तरे लिहा. [१०]

- १) भाषणाचे वैविध्य कोणत्या प्रकारातून साधले जाते?
- २) भाषण आणि निवेदन यातील फरक सांगा.
- ३) भाषण संहितेत लेखी स्वरूपासाठी आवश्यक घटक कोणते?
- ४) भाषण निवेदन यासाठी सराव म्हणजे नेमके काय?
- ५) प्रभावी निवेदनासाठी आवश्यक कौशल्य?
- ६) हावभाव म्हणजे काय?
- ७) भाषण प्रभावी होण्यासाठी कोणते घटक महत्वाचे आहेत?
- ८) हावभाव आणि हात वारे यातील फरक सांगा.
- ९) प्रभावी भाषणातील अडथळे सांगा.
- १०) प्रभावी निवेदन कौशल्य आत्मसात करण्यासाठी कोणते घटक माहित असणे गरजेचे आहे?

Seat no:	
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Time: 01 hour

Max. Marks. 30

- Note: १) सर्व प्रश्न सोडविणे आवश्यक आहे.
२) उजवीकडील अंक पूर्ण गुण दर्शवितात.
३) प्रश्नपत्रिकेवर सीट नंबर शिवाय काहीही लिहू नका.

प्र.१ अ) भाषण कौशल्य म्हणजे काय? लिखित आणि मौखिक भाषणातील फरक स्पष्ट करा. [१०]

किंवा

ब) भाषण संकल्पना स्पष्ट करून त्याचे स्वरूप सविस्तर लिहा.

प्र.२ अ) निवेदनाचे प्रमुख प्रकार कोणते सविस्तर लिहा. [१०]

किंवा

ब) प्रभावी निवेदनासाठी कोणती कौशल्य आवश्यक आहेत? उदाहरणासहित लिहा.

प्र.३ पुढील प्रश्नांची एका वाक्यात उत्तरे लिहा. [१०]

- १) भाषणाचे वैविध्य कोणत्या प्रकारातून साधले जाते?
- २) भाषण आणि निवेदन यातील फरक सांगा.
- ३) भाषण संहितेत लेखी स्वरूपासाठी आवश्यक घटक कोणते?
- ४) भाषण निवेदन यासाठी सराव म्हणजे नेमके काय?
- ५) प्रभावी निवेदनासाठी आवश्यक कौशल्य?
- ६) हावभाव म्हणजे काय?
- ७) भाषण प्रभावी होण्यासाठी कोणते घटक महत्वाचे आहेत?
- ८) हावभाव आणि हात वारे यातील फरक सांगा.
- ९) प्रभावी भाषणातील अडथळे सांगा.
- १०) प्रभावी निवेदन कौशल्य आत्मसात करण्यासाठी कोणते घटक माहित असणे गरजेचे आहे?

**FYBCOM-II-REG/ATKT-NEP-MAR-2026-Practical Statistics for
Commerce - II**

Seat no:	
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Time: 01 hour

Max. Marks. 25

- Note: 1) Figures to the right indicate full marks.
2) Do not write anything except seat no. on the question paper.
3) Use of simple calculator is allowed

Attempt **ANY FIVE** of the following questions:

[25]

Q.1 Calculate cost of living index number for the following data:

Group	Weight	Price	
		2018	2025
Food	30	20	80
Clothing	20	20	60
House Rent	35	80	120
Fuel & Lighting	10	30	60
Miscellaneous	5	50	75

Q.2 Calculate Laspeyres and Paasche's index number for the following data:

commodity	2015		2024	
	price	quantity	price	quantity
A	14	80	28	90
B	15	60	30	70
C	12	100	24	80
D	16	45	48	50

Q.3 Calculate Karl Pearson Coefficient of correlation for the following data:

X	13	5	11	9	7
Y	11	8	9	7	5

Q.4 Calculate Spearman's Coefficient of rank correlation for the following data:

X	52	50	51	52	48	49	62	58
Y	156	159	162	164	160	162	174	175

Q.5 Find regression line of X on Y for:

X	3	5	4	6	7
Y	4	8	6	7	5

**FYBCOM-II-REG/ATKT-NEP- MAR-2026-Practical Statistics for
Commerce - II**

Q.6 Using least square method, find the trend line. Also find expected sales for year 2024.

Year	2019	2020	2021	2022	2023
Sales in Rs.	25	30	34	36	35

Q.7 The two lines of regression are $4x - y - 23 = 0$ and $3x - 2y + 4 = 0$, then find $\bar{x}, \bar{y}$ and coefficient of correlation (r)

Q.8 For a bivariate distribution, the following results are obtained:

$\bar{X} = 20, \bar{Y} = 35, \sigma_X = 4, \sigma_Y = 3, r = 0.7$. Find regression equation of y on x. Also estimate y when x = 25

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**FYBCOM-II-REG/ATKT-NEP-MAR-2026-Practical Statistics for
Commerce - II**

Seat no:	
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Time: 01 hour

Max. Marks. 25

- Note: 1) Figures to the right indicate full marks.
2) Do not write anything except seat no. on the question paper.
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**FYBCOM-II-REG/ATKT-NEP- MAR-2026-Practical Statistics for
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