

**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Business Communication
Skills-I**

Seat no:	
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Time: 01 hr

Max. Marks. 30

- Note: 1) **ALL** questions are **COMPULSORY**.
2) Figures to the right indicate full marks.
3) Do not write anything except seat no. on the question paper.

Q.1 A) Define Non verbal communication. Explain in detail the various Non verbal forms of communication. [10]

OR

B) Discuss in detail the horizontal and grapevine channels of communication. [10]

Q.2 A) Draft an application letter with bio-data in response to the following advertisement: [10]

“Urgently required Junior accounts executive for a company based in Mumbai. Candidates should be commerce graduates familiar with the use of Tally. Candidates meeting the requirements should send in their application with bio-data to Box no-1236, The Times of India, Mumbai”.

OR

B) Mr. Rahul Verma of the Accounts department has worked overtime and achieved his sales target. Draft a letter appreciating him. Draft the letter in Full Block Format. Also explain the important feature of Full Block format. [10]

Q.3 **Write short notes on: (ANY THREE)** [10]

- a) Feedback
- b) E-mail
- c) Upward Communication
- d) Oral Communication
- e) Facebook

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Seat no:

Time: 01 hr

Max. Marks. 25

- Note: 1) Figures to the right indicate full marks.
 2) Use of simple calculator is allowed.
 3) Do not write anything except seat no. on the question paper.

Attempt ANY FIVE of the following [25]

- Q.1 Manas earned 35% profit by selling an article for Rs.800. Find the cost price of the article.
- Q.2 A trader allows 25% discount on the list price and a further discount of 10% for cash payment is given. Find the net selling price if article is listed for Rs.400 .
- Q.3 A,B and C started a business in partnership by investing Rs.50,000 each. Partner A quits the business after 4 months thinking that it is running in loss and C did likewise 2 months later. The shop earned net profit of Rs. 11,000 at the end of the year. Find the share in profit of each partner.
- Q.4 A company fixed the rate of commission to its salesman as follows: 4% on the first Rs 6,000 , 6% on the next Rs. 8,000 , 8% on the next Rs.8,000 and 10% on the balance. The company has agreed to pay $\frac{3}{4}\%$ bonus on total sales if it crossed Rs. 30,000. A salesman of the company has secured sales worth Rs. 29,000. Calculate the total earning of the salesman.
- Q.5 Harry sold 450 shares at a market price of Rs. 520 per share. He had to pay brokerage of 0.8%. Find the amount he received.
- Q.6 Sona purchased 300 shares of face value Rs. 100 at Rs. 850 per share. After 8 months she received 2 bonus shares on every 15 shares held. After that she sold all shares at Rs. 1,000 each. Find her profit amount.
- Q.7 Mr. Shenoy invested Rs.2,00,000 in a mutual fund at a NAV of Rs. 54.8 each. Afterwards he redeemed all the units with NAV of Rs. 70.2. There was no entry load and exit load. Find the percentage gain.
- Q.8 Mr. Bhat invested Rs.5000 on 1st of every month for 3 months in an SIP of a mutual fund with NAV's as Rs. 48.15, Rs. 52.83 and Rs. 41.28 respectively. There was no entry load charged. Find the average price by Rupee Cost Averaging method.

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FYBCOM-I-REG/ATKT-NEP-OCT-2025-Economics for Professional Careers-I

Seat no:	
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Time: 01 hr

Max. Marks. 30

- Note: 1) Attempt **ANY TWO** questions out of **THREE**.
2) Figures to the right indicate full marks.
3) Do not write anything except seat no. on the question paper.

Q.1 **Answer the following questions: (ANY TWO)** [15]

- A) What are the basic problems of an economy?
- B) Explain Increase and Decrease in demand with the help of a diagram.
- C) Discuss the determinants of demand.

Q.2 **Answer the following questions: (ANY TWO)** [15]

- A) Explain the law of Diminishing Marginal Utility.
- B) Diagrammatically explain meaning and properties of an indifference curve.
- C) What are the factors determining Supply?

Q.3 **Write short explanatory notes on: (ANY TWO)** [15]

- A) Scope of business economics
- B) Contraction in demand
- C) Elasticity of supply
- D) Budget line

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FYBCOM-I-REG/ATKT-NEP-OCT-2025-Economics for Professional Careers-I

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Q.1 **Answer the following questions. (ANY THREE)**

- a) What are the four components of the preamble? [10]
- b) What is the Basic structure of the Indian constitution? Can it be Amended? [10]
- c) What is the conflict between fundamental rights & DPSP? [10]
- d) What is PIL? Explain the Supreme court Guidelines for admitting PIL? [10]

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- Note: 1) **ALL** questions are **COMPULSORY**.
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Q.1 **Write Short Note (ANY TWO)** [06]

- Gurukul Education
- Temple Management of Ambarnath
- Water Management system at Kanheri
- Home Education
- Visual Arts and Crafts

Q.2 **Explain the Following Concept in Detail (ANY THREE)** [12]

- Explain India's Mathematicians and their contributions
- Explain the principles of disease management in traditional medicine.
- Explain the features of logic
- Explain the elements of Ayurveda medicine.
- Discuss the elements of mathematics.

Q.3 **Answer of the following: (ANY THREE)** [12]

- Explain the role of aesthetics in different art forms.
- Discuss the various career opportunities in banking sector.
- Explain the role of Krishi (Agriculture) in Indian economy.
- Discuss the role of trade and commerce in the economy.
- Discuss the benefits of practicing yoga in detail.

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Q.1 **Write short notes on the following: (ANY TWO)** [10]

- A) Character of Jam in "The party"
 B) The relationship of the narrator with her grandmother in "The Gift".
 C) The role of education in "How I Taught My Grandmother to Read"
 D) The theme of trauma and healing in "The Goddess Who wants out"

Q.2 **Answer the following question: (ANY ONE)** [10]

- A) Trace the development of the postmaster's character in "The Postmaster".
 B) Discuss the significance of the title of the short story "A Temporary Matter".

Q.3 **Answer the following question: (ANY ONE)** [10]

- A) Analyze the relationship between Joan and Jamini as portrayed in "sisters".
 B) Explain how "Lihaaf" is a story of oppression working at multiple levels.

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- Note: 1) **ANSWER ANY TWO OF THE FOLLOWING**
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Q.1 **Answer the following:** [15]

- a) Define Business. Discuss the features of business.
 b) Explain in detail social objectives of business.

Q.2 **Answer the following:** [15]

- a) What are the factors affecting the location of business?
 b) Elaborate the elements of internal business environment.

Q.3 **Answer the following:** [15]

- a) Explain the importance of project report.
 b) Discuss the various types of feasibility studies.

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 - 4) World and India map stencils are permitted.
 - 5) Draw diagrams and maps wherever necessary.
 - 6) All answers should be explained with examples.

Q.1 A) Explain the structure of the Environment. [15]

OR

B) Account for the functioning of the Ecosystem. [15]

Q.2 A) Explain the various types of resources. [15]

OR

B) Discuss the significance of Biodiversity. [15]

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**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Introduction to Sports,
Physical Literacy, Health and Fitness and Yoga**

Seat no:	
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Time: 01 hr

Max. Marks. 30

- Note: 1) **Attempt ANY TWO questions of out THREE.**
2) Figures to the right indicate full marks.
3) Do not write anything except seat no. on the question paper.

- Q.1 A) Explain the importance of Sports. [08]
B) Explain the Modern trends of Physical Literacy. [07]

OR

- C) Explain the Importance of Health and Fitness. [08]
D) Explain the meaning of yoga and explain its characteristics. [07]

- Q.2 A) Explain any two Government Awards. [08]
B) State the Achievements of Khelo India. [07]

OR

- C) State the fundamental principles of Yoga [08]
D) Describe the components of Skill Related to Physical Fitness [07]

- Q.3 **Write a short note (ANY THREE)** [15]

- A) Types of Asanas
B) Fit India Movement
C) Types of Pranayama
D) Target Olympic Podium Scheme
E) Dhyan Chand Award

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**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Introduction to Sports,
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**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Practical Statistics for
Commerce – I**

Seat no:	
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Time: 01 hr

Max. Marks. 25

- Note:
- 1) Figures to the right indicate full marks.
 - 2) Use of simple calculator is allowed
 - 3) All questions carry equal marks.
 - 4) Do not write anything except seat no. on the question paper.

Attempt **ANY FIVE** of the following questions:

[25]

Q.1 Calculate Arithmetic mean for:

Age in years:	0-20	20-40	40-60	60-80	80-100
No. of persons	4	5	15	11	5

Q.2 Calculate Median for:

Marks:	0-100	100-200	200-300	300-400	400-500
No of students:	7	15	18	15	7

Q.3 Calculate mode for:

Pocket money in Rs.	20-30	30-40	40-50	50-60	60-70
No. of children:	9	16	18	8	4

Q.4 Calculate variance for:

Marks	10	20	30	40	50	60
No of students	4	8	10	18	6	4

Q.5 For the following pay-off table choose best decision using (i) Maximax criterion (ii) Laplace criterion.

	S1	S2	S3	S4
A1	45	58	18	48
A2	60	19	68	33
A3	75	103	21	19
A4	68	74	82	90

**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Practical Statistics for
Commerce – I**

Q.6 For the following pay-off table choose best decision using EMV criterion.

	S1	S2	S3	S4
A1	140	160	180	160
A2	160	220	180	130
A3	160	170	150	140
Probability	0.1	0.3	0.4	0.2

Q.7 Apples can be sold at Rs. 200 per Kg. whose cost price is Rs. 150 per Kg. It's demand function is as follows:

Demand in Kg per day :	10	20	30	40
Probability:	0.2	0.4	0.3	0.1

Any unsold apples are given in charity to the orphanage at the end of the day. State the best decision using EMV.

Q.8 Draw decision tree for and state the best decision using EMV

	S1	S2	S3
A1	120	80	100
A2	160	90	100
Probability	0.2	0.5	0.3

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**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Practical Statistics for
Commerce – I**

Seat no:	
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Time: 01 hr

Max. Marks. 25

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No of students:	7	15	18	15	7

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Pocket money in Rs.	20-30	30-40	40-50	50-60	60-70
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Marks	10	20	30	40	50	60
No of students	4	8	10	18	6	4

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**FYBCOM-I-REG/ATKT-NEP-OCT-2025-Practical Statistics for
Commerce – I**

Q.6 For the following pay-off table choose best decision using EMV criterion.

	S1	S2	S3	S4
A1	140	160	180	160
A2	160	220	180	130
A3	160	170	150	140
Probability	0.1	0.3	0.4	0.2

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Probability:	0.2	0.4	0.3	0.1

Any unsold apples are given in charity to the orphanage at the end of the day. State the best decision using EMV.

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